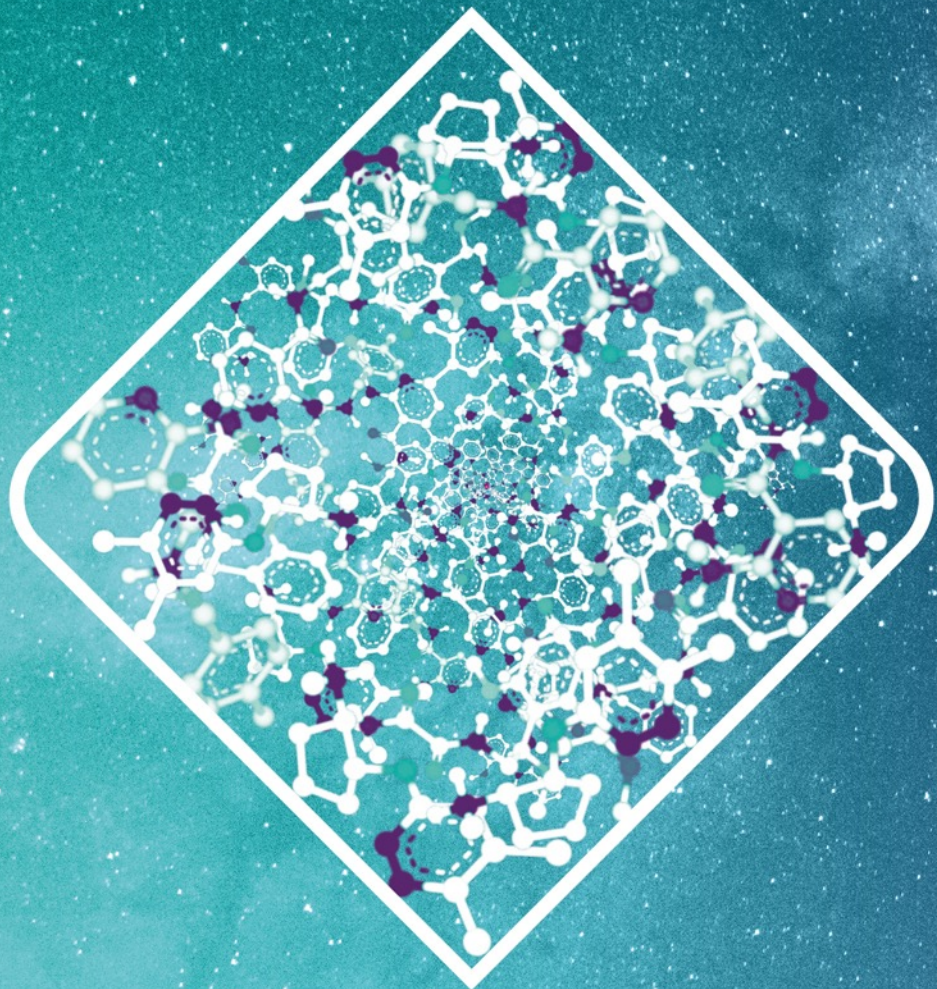




# CRYSTALS FIRST

TURNING INSIGHTS INTO MEDICINES

Magnet for the needle in haystacks:  
Unlocking chemical matter using “crystal structure first” fragment hits

Dr. Serghei Glinça, Founder & CEO

# WHO WE ARE



Structural Biology  
Biophysics  
Computational Modelling



Protein Production



PROF. GERHARD KLEBE



**"RED BIBLE OF DRUG DESIGN"**

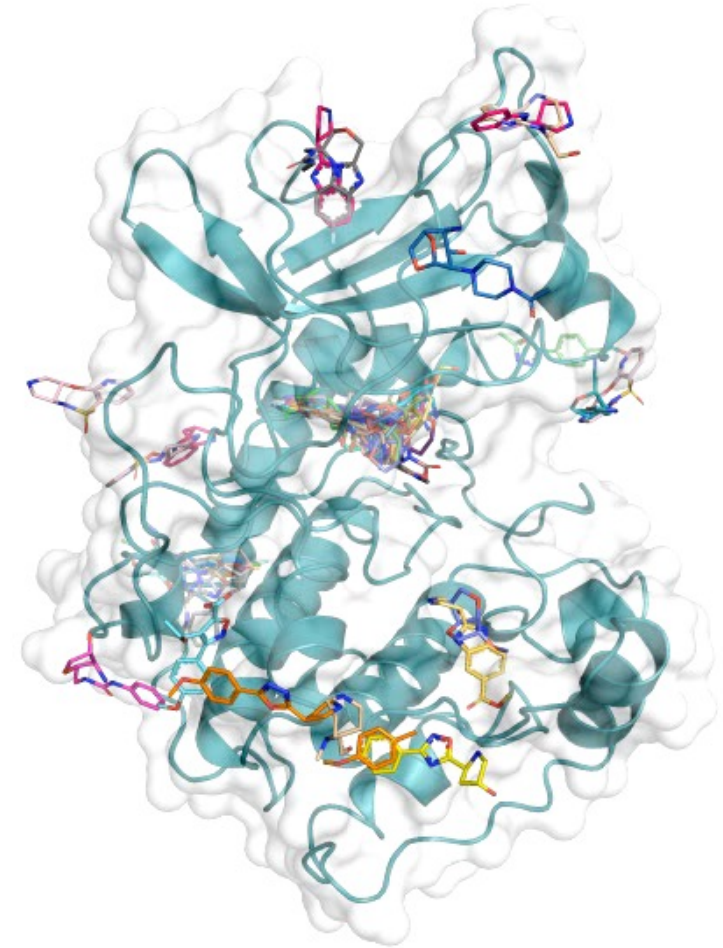
~1% of PDB X-ray data deposited  
by the Klebe group

# WHAT WE DO



CRYSTALS  
FIRST

- Rapid access to structural data and large-scale computational modelling
- SmartSoak® enables an up to 10X accelerated process for soaking of protein crystals.
- The technology is target-agnostic and has been successfully applied for over 40 protein targets.
- Crystallographic screens deliver hit rates up to 30 %.



MERCK

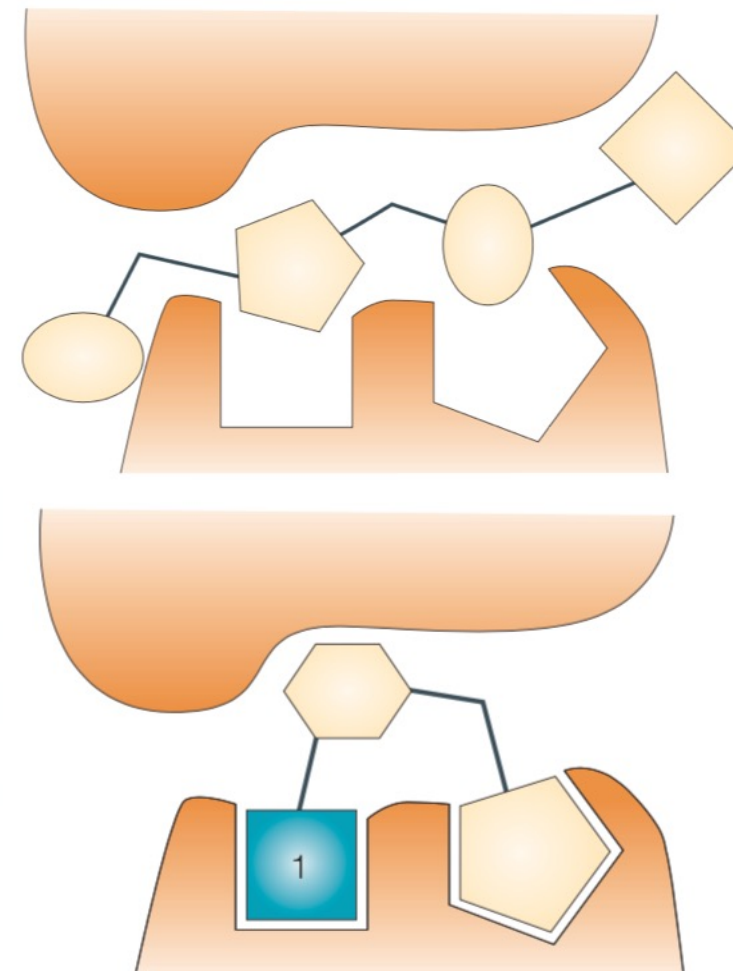
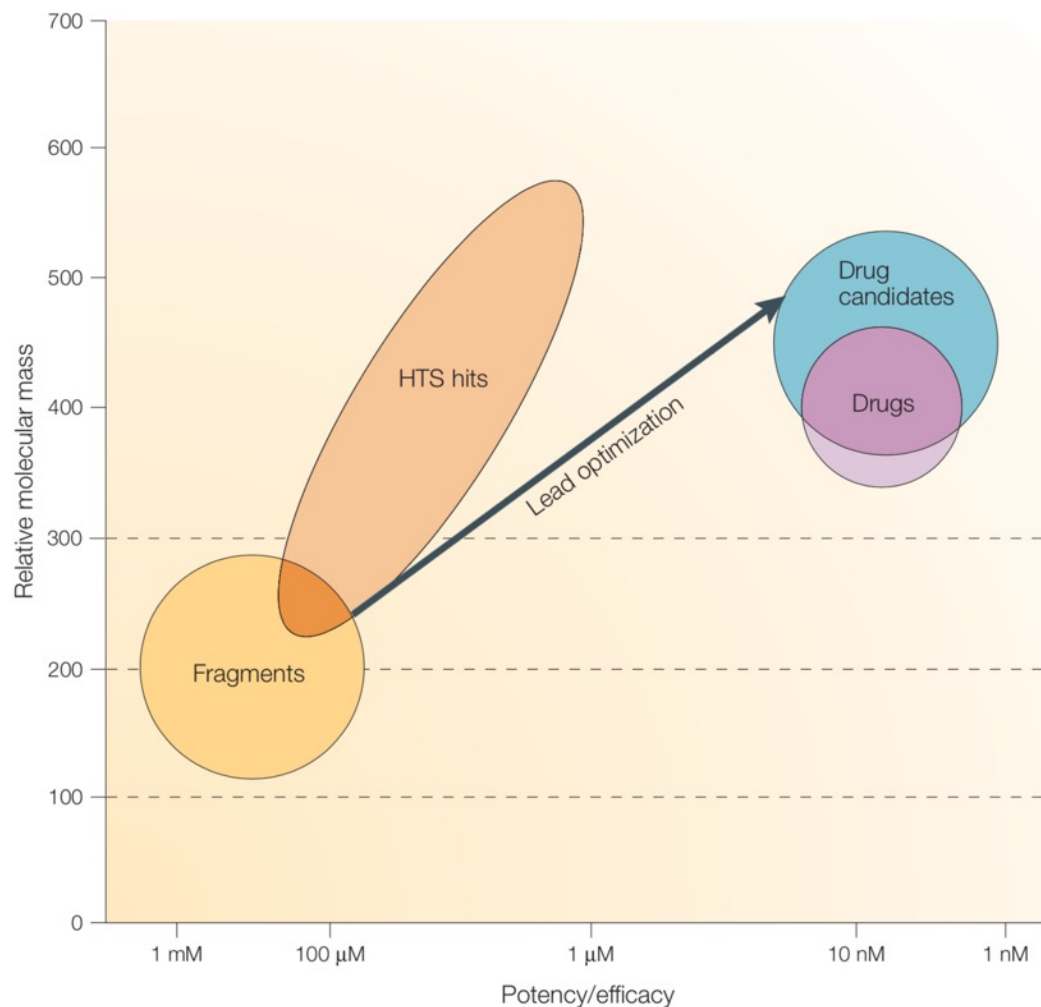
KSQ<sup>®</sup>  
Therapeutics

 **AiCuris**  
Anti-infective Cures

# FRAGMENT-BASED DRUG DISCOVERY - FBDD



CRYSTALS  
FIRST



# OPINIONS WHY NOT TO USE FBDD



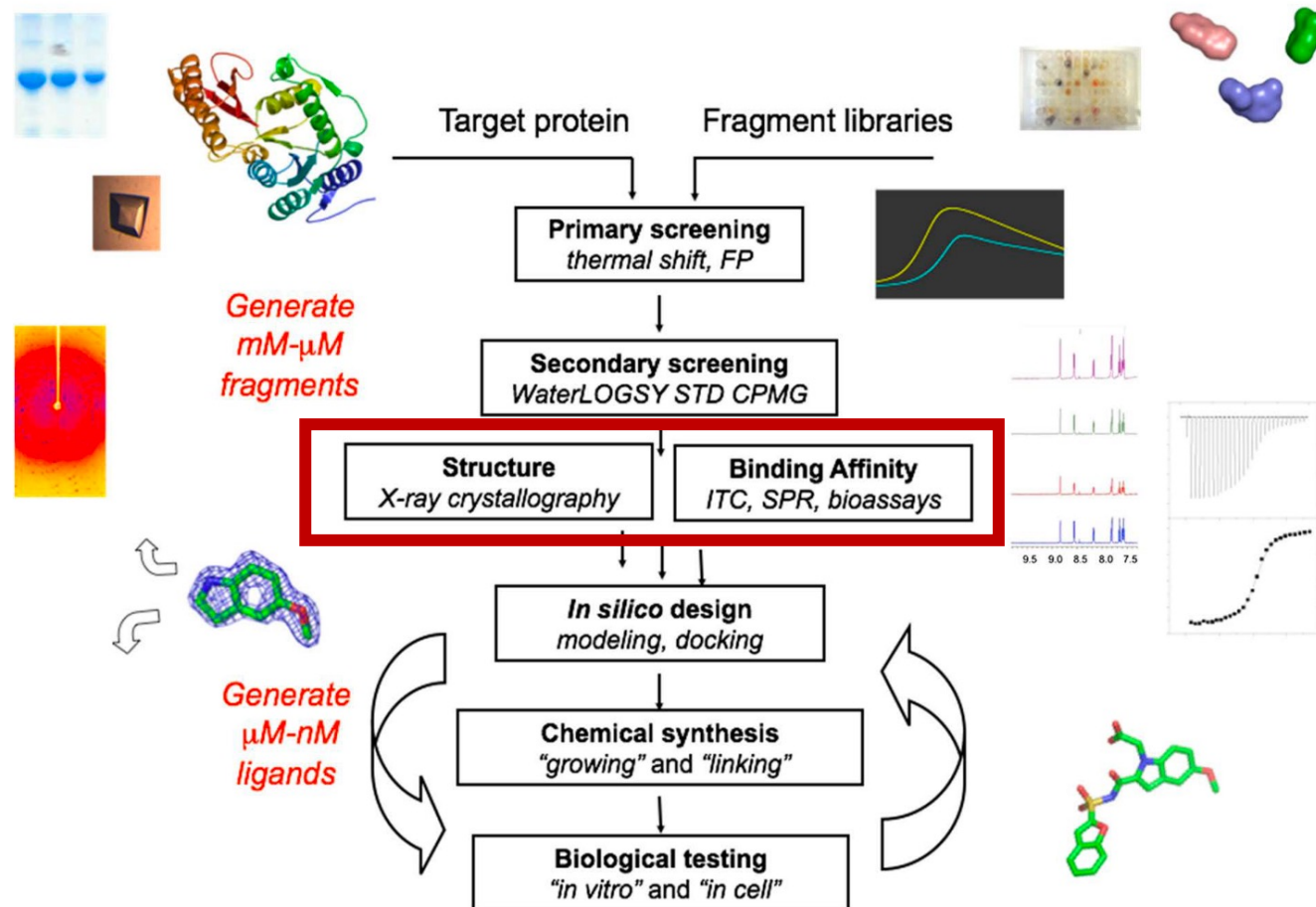
CRYSTALS  
FIRST

- Other hit id methods are more efficient
- Potency of fragments is too low
- Takes too long to build more potent compound
- SAR requires structural data
- Structural biology delivers empty structures
- Crystallography is a bottleneck

# FRAGMENT SCREENING CASCADE



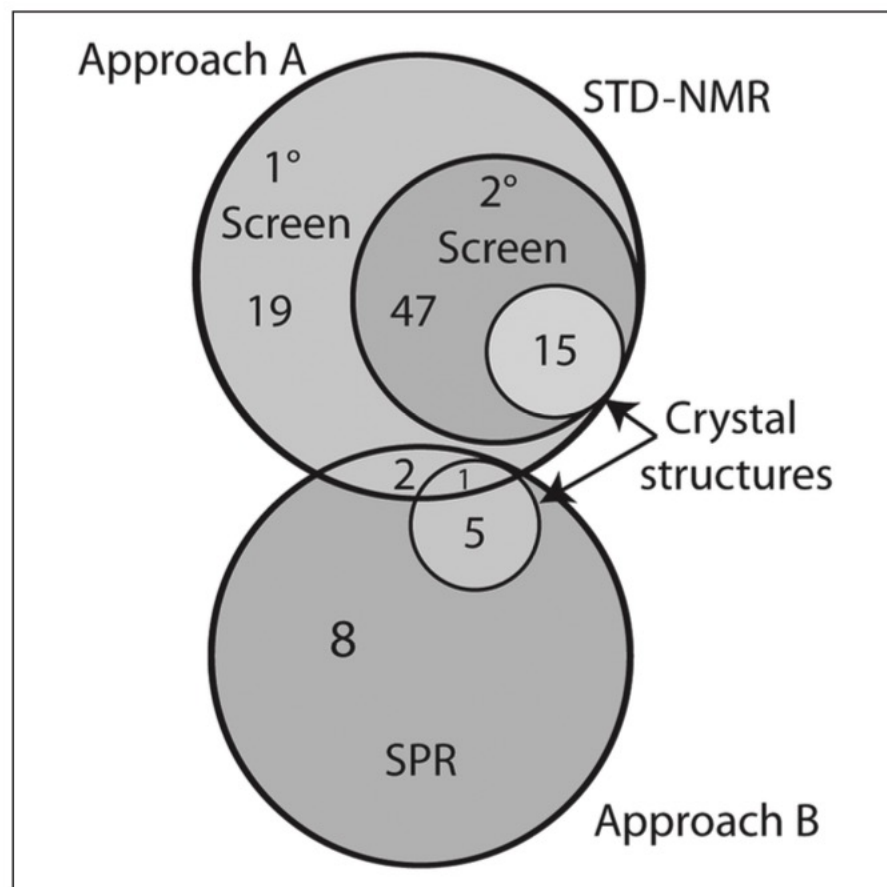
CRYSTALS  
FIRST



# LOW OVERLAP OF FRAGMENT HITS IN BIOPHYSICAL SCREENINGS

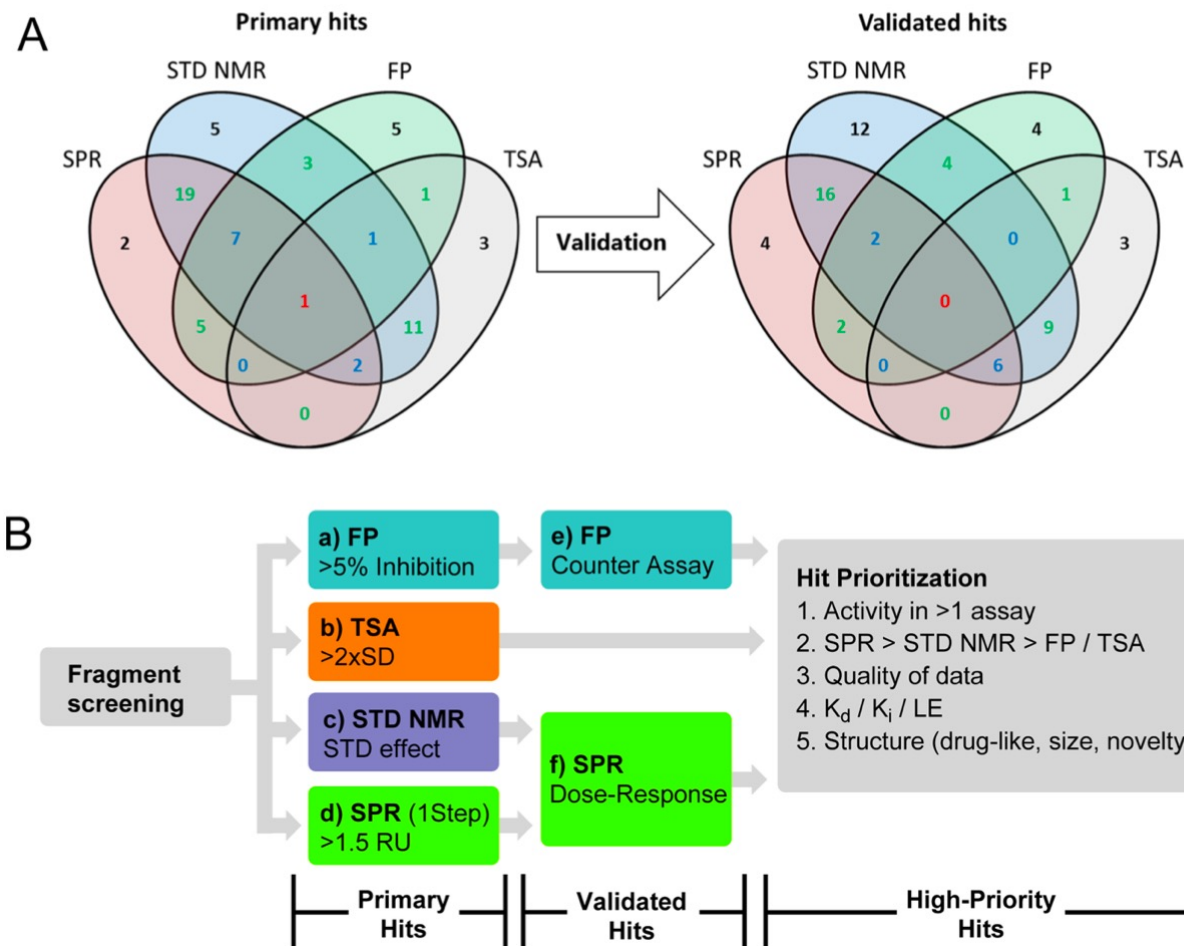


CRYSTALS  
FIRST



HIV-1 integrase core domain

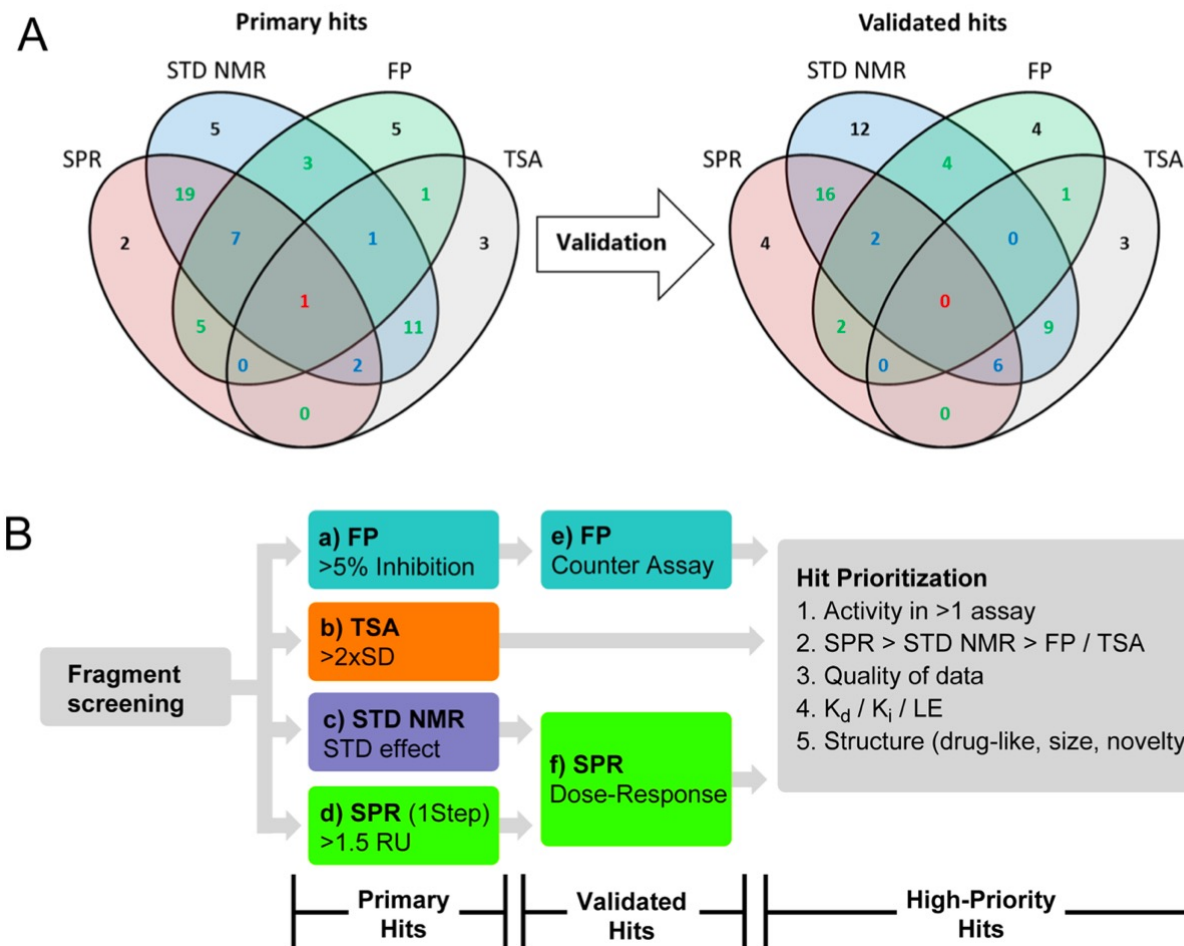
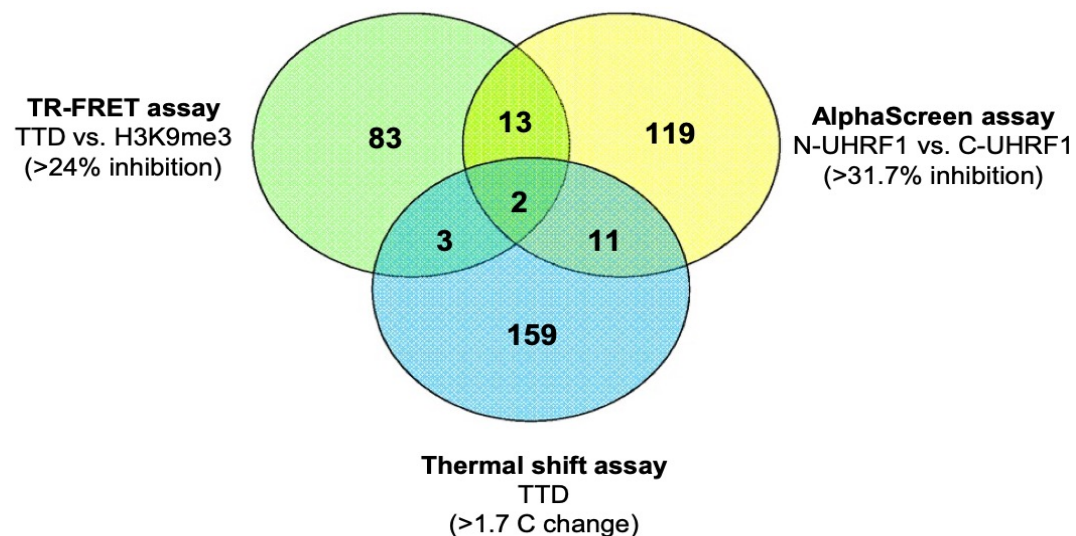
Wielens et al., 2013



Fragment-based deconstruction–reconstruction for KEAP1 – 77 frags

Pallesen et al., 2021

# LOW OVERLAP OF FRAGMENT HITS IN BIOPHYSICAL SCREENINGS



# NOT START WITH CRYSTALLOGRAPHIC SCREENING IN FBDD?



CRYSTALS  
FIRST

Fragment library: 361 compounds

Protein: Endothiapepsin

Study: 6 biophysical assays + X-ray

71 X-ray hits

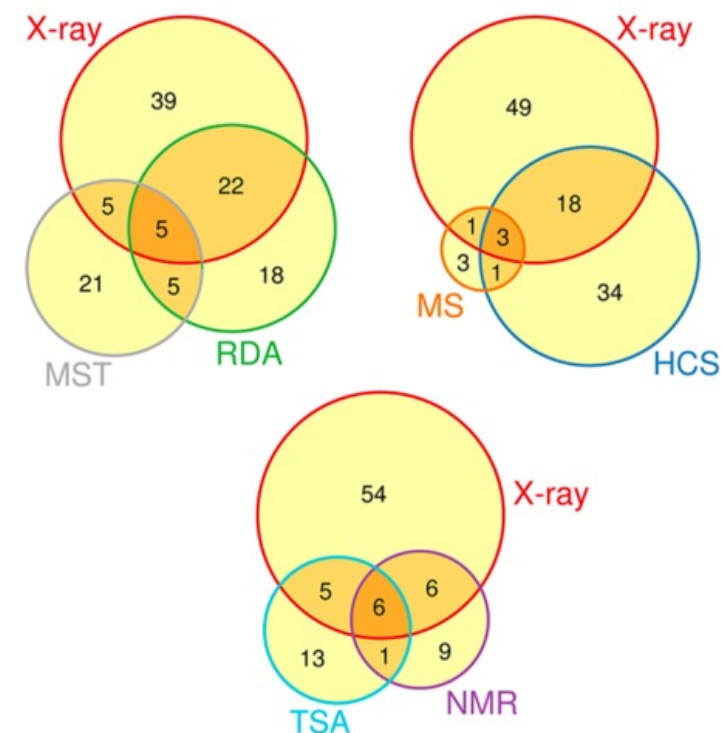
44 % (31) fragments only by X-ray

Any screening cascade would have retrieved max. 19 X-ray hits

No hits by all six methods

Sampling of binding sites:

19 hits: 7 pockets vs. 71 hits: 11 pockets



# NOT START WITH CRYSTALLOGRAPHIC SCREENING IN FBDD?



CRYSTALS  
FIRST

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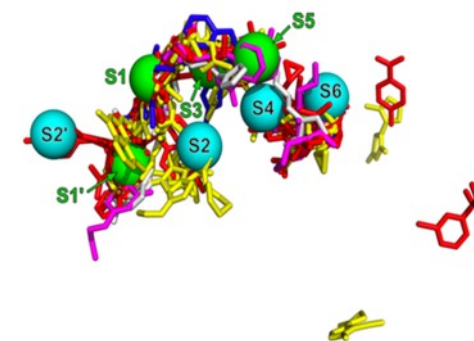
Any screening cascade would have retrieved max. 19 X-ray hits

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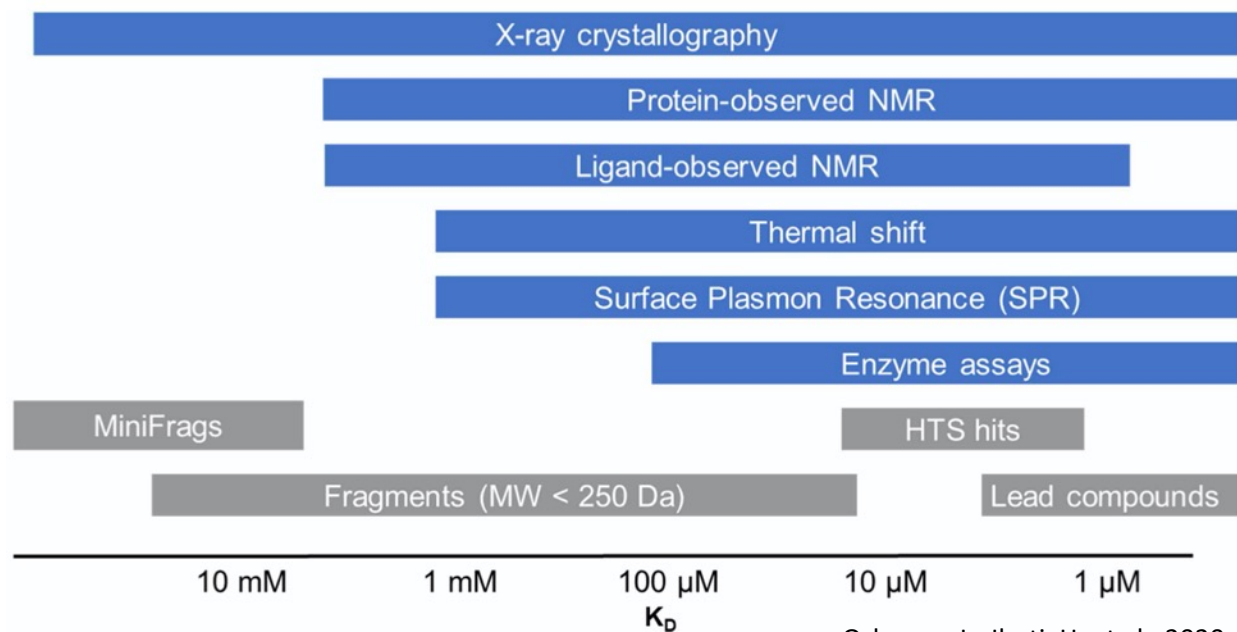
Sampling of binding sites:

19 hits: 7 pockets vs. 71 hits: 11 pockets

| screening method or combination | fraction of X-ray binders among the hits of this method <sup>b</sup> | missed fraction of possible 71 structures <sup>c</sup> |
|---------------------------------|----------------------------------------------------------------------|--------------------------------------------------------|
| HCS                             | 21 out of 56 = 38%                                                   | 70%                                                    |
| RDA                             | 27 out of 50 = 54%                                                   | 62%                                                    |
| STD-NMR                         | 12 out of 22 = 55%                                                   | 83%                                                    |
| ESI-MS                          | 4 out of 8 = 50%                                                     | 94%                                                    |
| TSA                             | 11 out of 25 = 44%                                                   | 85%                                                    |
| MST                             | 10 out of 36 = 28%                                                   | 86%                                                    |
| at least 1 method               | 40 out of 119 = 34%                                                  | 44%                                                    |
| at least 2 methods              | 19 out of 41 = 46%                                                   | 73%                                                    |
| at least 3 methods              | 13 out of 21 = 62%                                                   | 82%                                                    |
| at least 4 methods              | 8 out of 10 = 80%                                                    | 89%                                                    |
| at least 5 methods              | 5 out of 6 = 83%                                                     | 93%                                                    |
| all 6 methods                   | 0 out of 0 = 0%                                                      | 100%                                                   |



# WHY PUT STRUCTURAL DATA FIRST?



Osborne, J.; Jhoti, H. et al., 2020

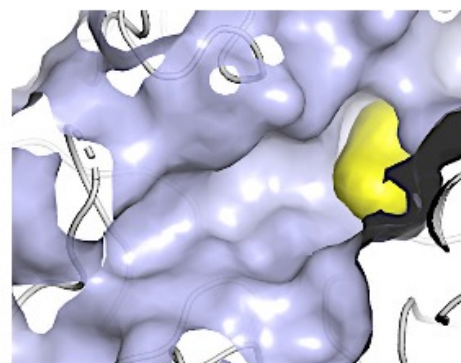
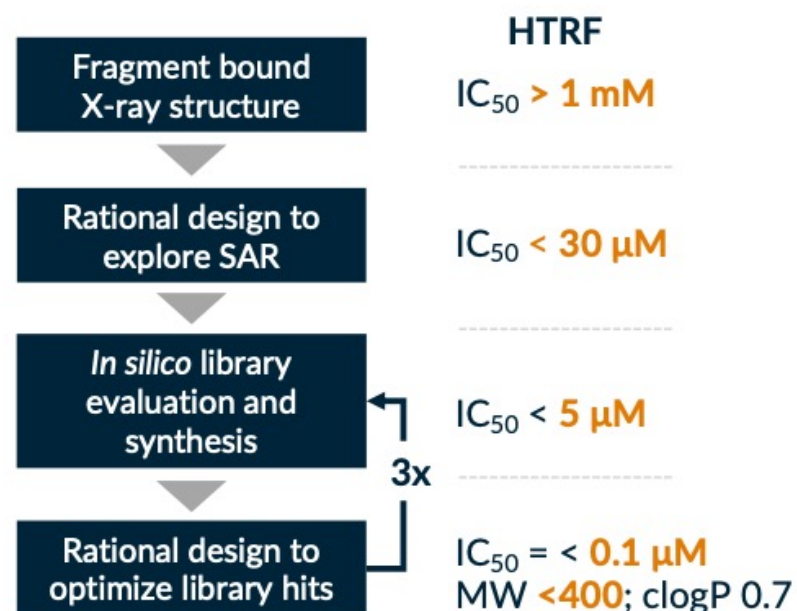
Crystallographic fragment screening using SmartSoak<sup>®</sup>

- ✓ sensitive screening method delivering binding modalities *ad hoc*.
- ✓ guidelines for further prosecution of identified hits & structurally-enabled lead design.
- ✓ access to novel chemical and IP space.
- ✓ SBDD from the beginning.

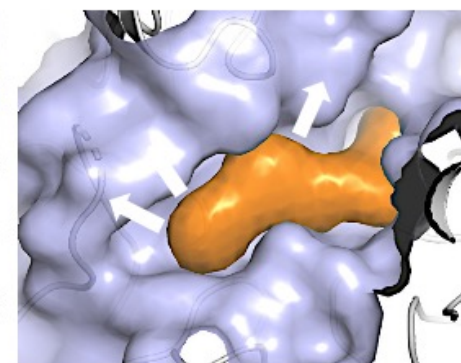
# WHY PUT STRUCTURAL DATA FIRST?



CRYSTALS  
FIRST



X-ray with Fragment



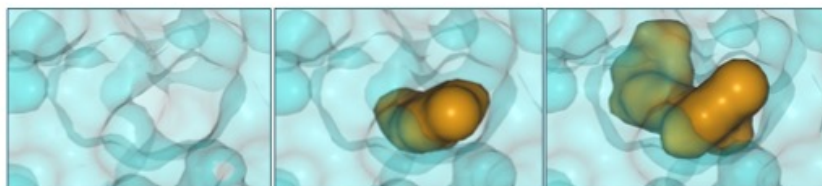
X-ray with Optimized Ligand

- Successfully applied SBDD to rapidly identify diverse E3 ligase ligands
- Multiple exit vectors identified and confirmed via chemistry, molecular modeling and X-ray
- Degraders synthesized for BRD4 + additional Kymera targets including STAT3 and IRAK4

|                                        |     |
|----------------------------------------|-----|
| Total # of virtual compounds evaluated | 40K |
| Total # of crystal structures          | 18  |
| Total # of compounds made              | 195 |

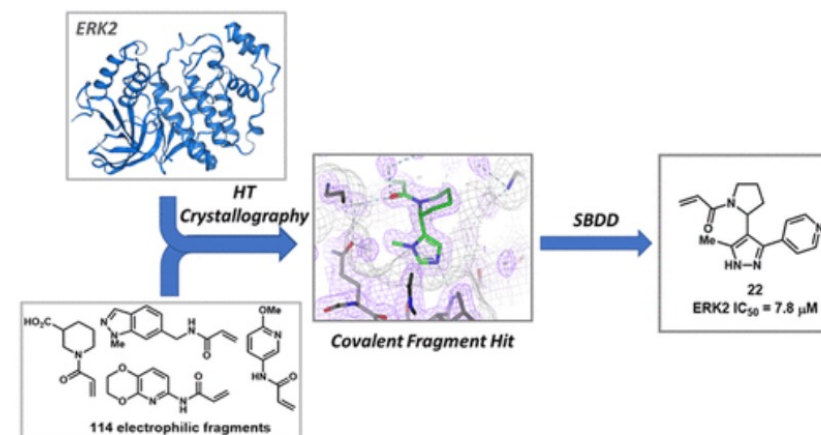
KYMER A

# WHY PUT STRUCTURAL DATA FIRST?



| Apo Tunnel Site            | Fragment | Early Lead |
|----------------------------|----------|------------|
| SHP2 ITC $K_D/\mu\text{M}$ | 1000     | 1.1        |
| Ligand Efficiency          | 0.34     | 0.39       |

- Isothermal titration calorimetry (ITC) used to characterise affinity of weakly binding compounds
- Structure-guided growing of fragment hit into adjacent pockets gave an Early Lead with ~ 1000-fold increase in affinity



Screening for covalent fragments

# WHY PUT STRUCTURAL DATA FIRST?

BOEHRINGER INGELHEIM PUTS “X-RAY FIRST”

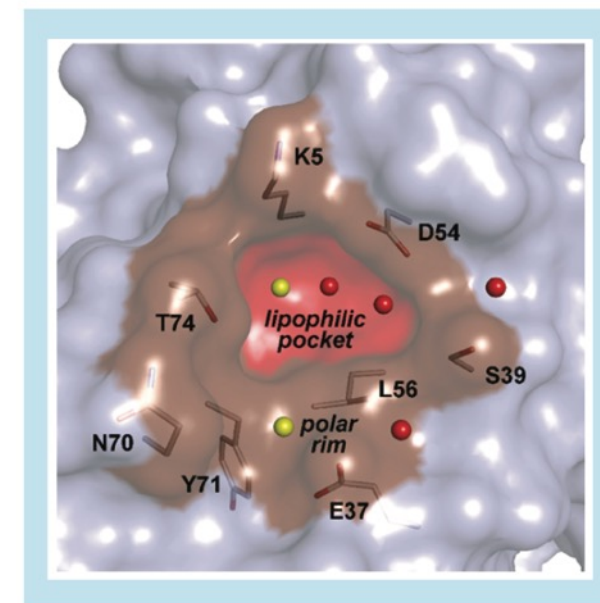


CRYSTALS  
FIRST

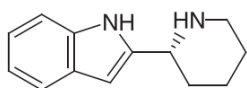
## Drugging all RAS isoforms with one pocket

Dirk Kessler<sup>\*,1</sup> , Andreas Bergner<sup>1</sup> , Jark Böttcher<sup>1</sup> , Gerhard Fischer<sup>1</sup> , Sandra Döbel<sup>1</sup>, Melanie Hinkel<sup>1</sup> , Barbara Müllauer<sup>1</sup>, Alexander Weiss-Puxbaum<sup>1</sup> & Darryl B McConnell<sup>\*\*,1</sup>

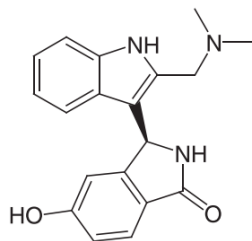
both the on and off states. The establishment of robust cocrystallization systems [26] and high throughput soaking systems [29] has allowed us to generate a high coverage of relevant RAS crystal structures and thus gain insights into designing more potent and specific SI/II-pocket inhibitors or proteolysis targeting chimeras (PROTACs) for the three RAS family of proteins. The high throughput crystallization system also allowed us to develop our so



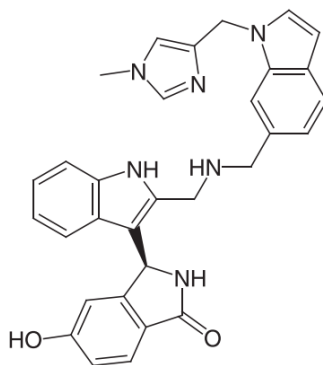
**Figure 3.** The lipophilic hot spot of switch I/II. SI/II-pocket with the relevant crystallographic water molecules and amino acids in the small lipophilic pocket and the shallow polar rim surrounding the small cavity.



Compound **13**  
NMR  $K_D$  KRAS<sup>G12D</sup><sub>On</sub> = 1.9 M



Compound **18**  
ITC  $K_D$  KRAS<sup>G12D</sup><sub>On</sub> = 22  $\mu$ M



BI-2852  
ITC  $K_D$  KRAS<sup>G12D</sup><sub>On</sub> = 740 nM

x-ray crystal structures elucidating in detail how ligands bind to the SI/II-pocket in KRAS, NRAS and HRAS in both the on and off states. The establishment of robust cocrystallization systems [26] and high throughput soaking systems [29] has allowed us to generate a high coverage of relevant RAS crystal structures and thus gain insights into designing more potent and specific SI/II-pocket inhibitors or proteolysis targeting chimeras (PROTACs) for the three RAS family of proteins. The high throughput crystallization system also allowed us to develop our so called ‘x-ray first’ approach where we crystallized every newly synthesized compound in the active KRAS<sup>G12D</sup> form before proceeding toward biophysical or biochemical affinity testing. Based on the binding mode we selected the interesting molecules for further measurements to neglect the typical affinity biased optimization strategies that often lead to wrong conclusions with respect to binding interactions.

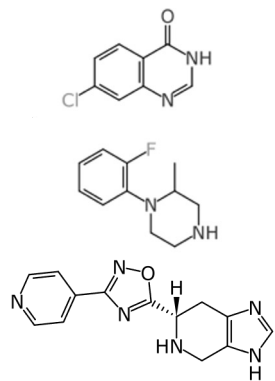
# DETERMINATION OF PROTEIN-LIGAND COMPLEXES

## CO-CRYSTALLIZATION VS. SOAKING



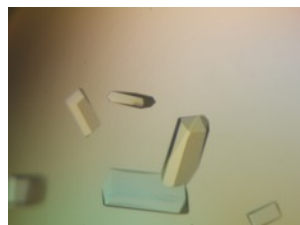
CRYSTALS  
FIRST

### COMPOUNDS



### CO-CRYSTALLIZATION

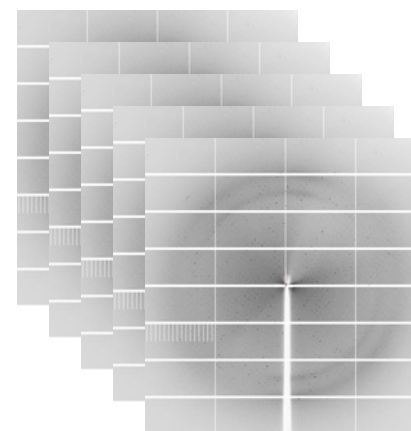
Compound is added to the protein during crystallization setup and the pre-formed protein-ligand complex is crystallized.



### SOAKING

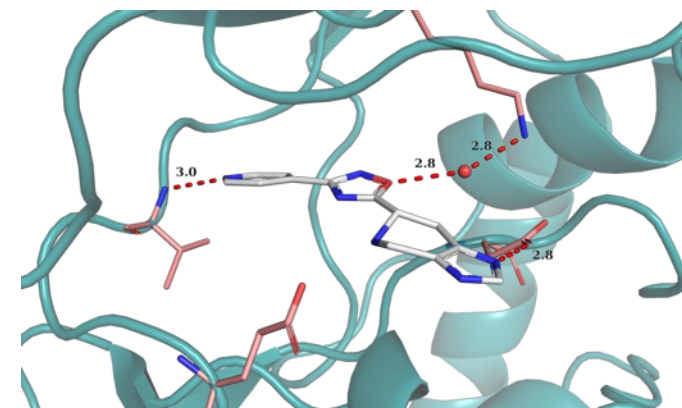
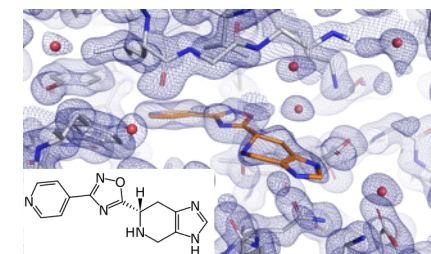
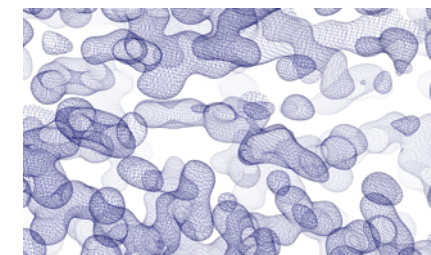
Soaking an apo-crystal in a ligand solution after the crystallisation has taken place.

### DATA COLLECTION



### PROCESSING &

### REFINEMENT

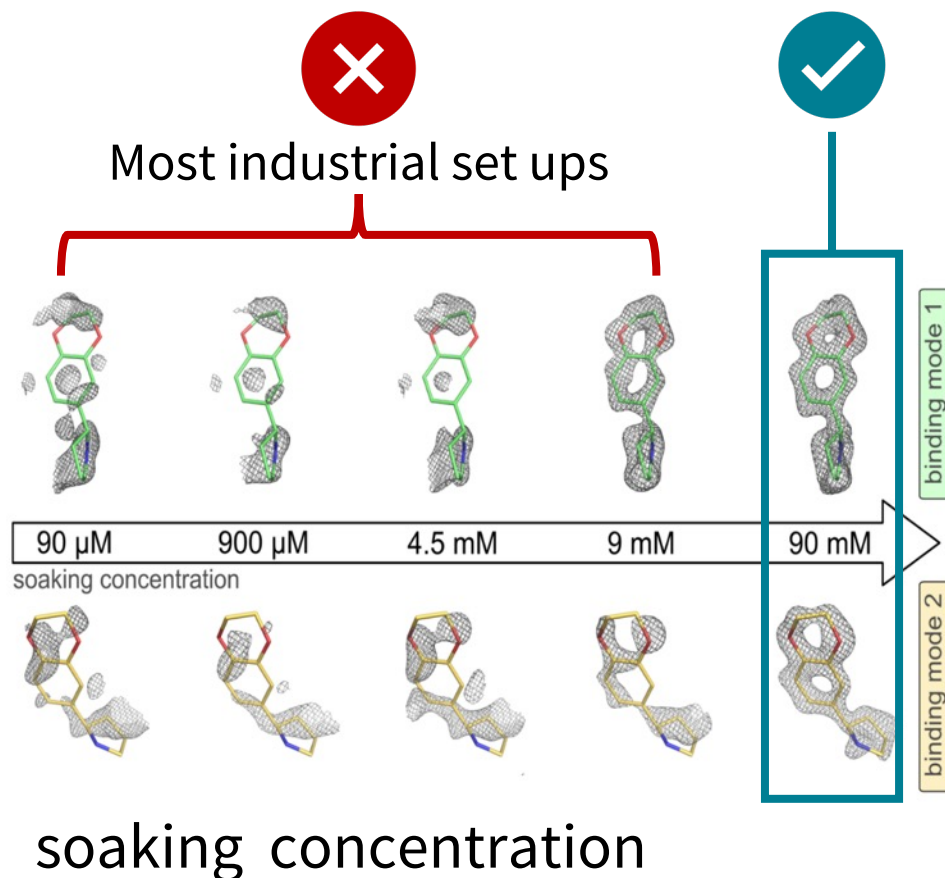


# SMARTSOAK® - High-performance soaking systems

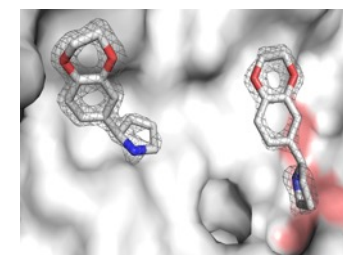


CRYSTALS  
FIRST

- 24 h instead on weeks/months
- does not require additional trial & error optimizations soaking conditions.
- overcomes solubility problems of fragments.
- standard concentrations are 100 mM.
- enables fragment concentrations up to 250 mM.
- enables long soaking times up to 24 hours.



two copies bound





## Magnet for the Needle in Haystack: "Crystal Structure First" Fragment Hits Unlock Active Chemical Matter Using Targeted Exploration of Vast Chemical Spaces

Janis Müller,<sup>▽</sup> Raphael Klein,<sup>▽</sup> Olga Tarkhanova, Anastasiia Gryniukova, Petro Borysko, Stefan Merkl, Moritz Ruf, Alexander Neumann, Marcus Gastreich, Yurii S. Moroz, Gerhard Klebe, and Serghei Glinca\*

 Cite This: <https://doi.org/10.1021/acs.jmedchem.2c00813>

 Read Online

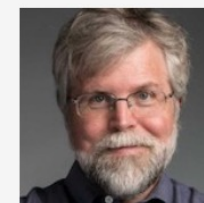
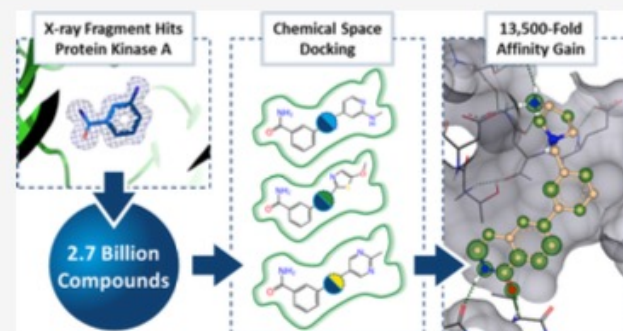
ACCESS |

 Metrics & More

 Article Recommendations

 Supporting Information

**ABSTRACT:** Fragment-based drug discovery (FBDD) has successfully led to approved therapeutics for challenging and "undruggable" targets. In the context of FBDD, we introduce a novel, multidisciplinary method to identify active molecules from purchasable chemical space. Starting from four small-molecule fragment complexes of protein kinase A (PKA), a template-based docking screen using Enamine's multibillion REAL Space was performed. A total of 93 molecules out of 106 selected compounds were successfully synthesized. Forty compounds were active in at least one validation assay with the most active follow-up having a 13,500-fold gain in affinity. Crystal structures for six of the most promising binders were rapidly obtained, verifying the binding mode. The overall success rate for this novel fragment-to-hit approach was 40%, accomplished in only 9 weeks. The results challenge the established fragment prescreening paradigm since the standard industrial filters for fragment hit identification in a thermal shift assay would have missed the initial fragments.



### IN THE PIPELINE

Derek Lowe's commentary on drug discovery and the pharma industry. An editorially independent blog, all content is Derek's own, and he does not in any way speak for his employer.

 FILTERS

### Crystal Fragments

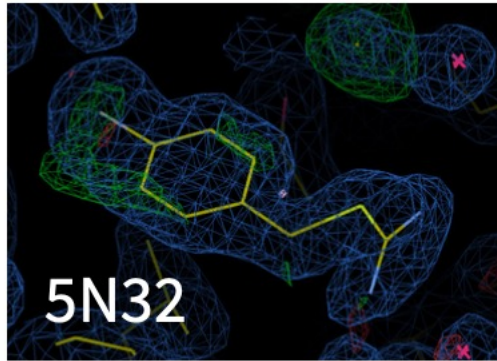
BY DEREK LOWE | 22 SEP 2022

I started doing a good deal of fragment-based drug discovery ten or fifteen years ago, and I still have a lot of respect for the technique. For those outside the business, the idea behind FBDD is to not start off with a big screen of drug-sized molecules that you might have in your general screen collection or various focused libraries, but rather to do a smaller screen (generally in th...

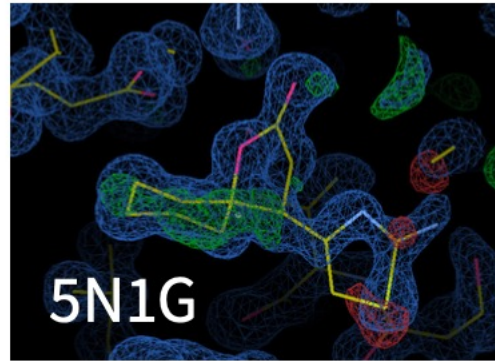
# ”CRYSTALLOGRAPHIC LIGAND CONFIDENCE“



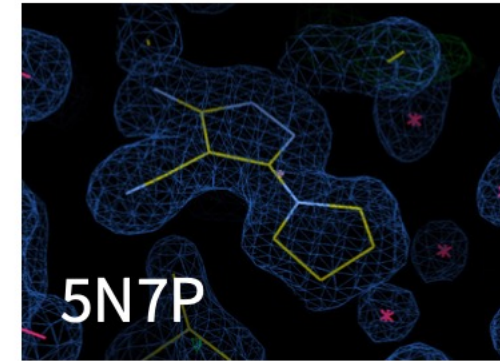
CRYSTALS  
FIRST



Too high B-factors  
Ligand disordered  
Not selected



Ligand not fully resolved  
Not a hinge binder  
Not selected



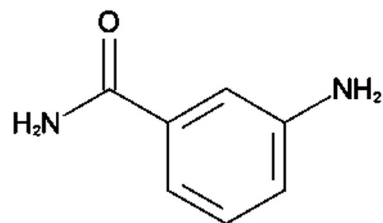
Ligand fully resolved  
Optimal fit of e-density  
Selected!

- ◇ high occupancy
- ◇ well- defined electron density
- ◇ optimal fit of the model for both the ligand and the binding pocket
- ◇ minimal ligand disorder

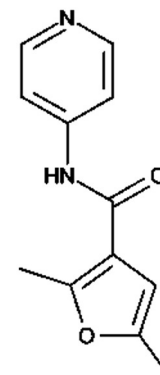
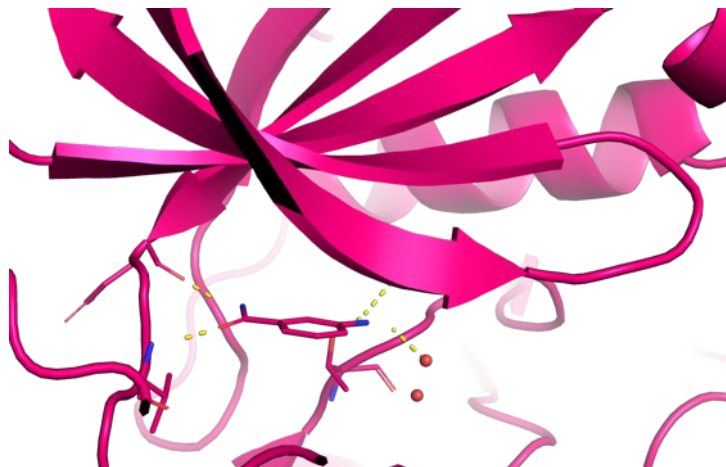
# SELECTED FRAGMENTS FOR CHEMICAL SPACE DOCKING



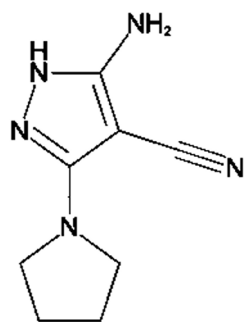
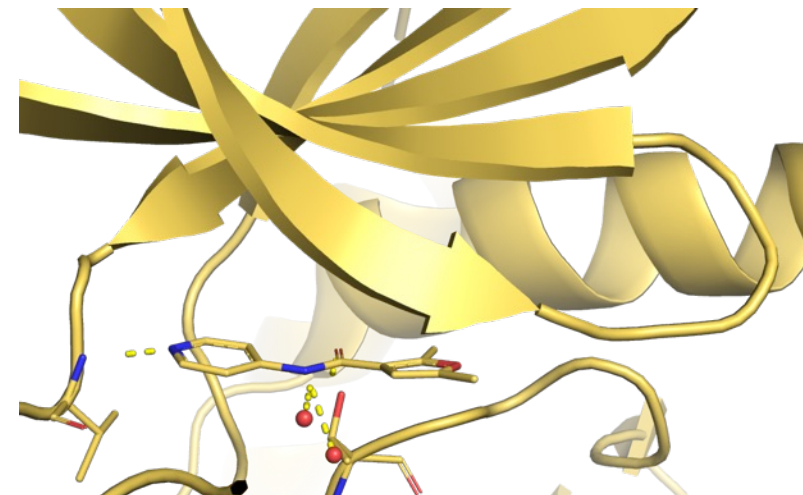
CRYSTALS  
FIRST



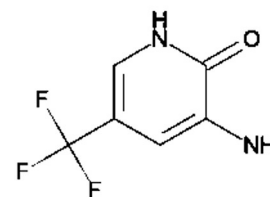
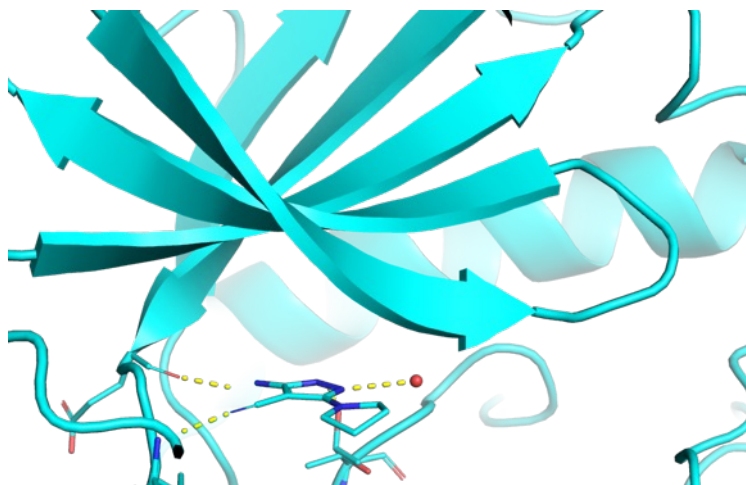
5N3Q



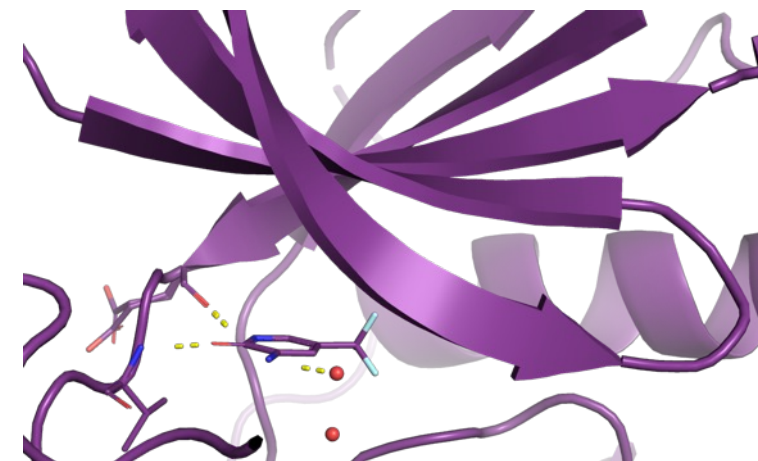
5N1L



5N7P



5N33



# CHEMICAL SPACE DOCKING



## WORKFLOW STEP

selection of  
crystallographic fragments

fragment docking

library enumeration

template-based  
docking

scoring and filtering

clustering

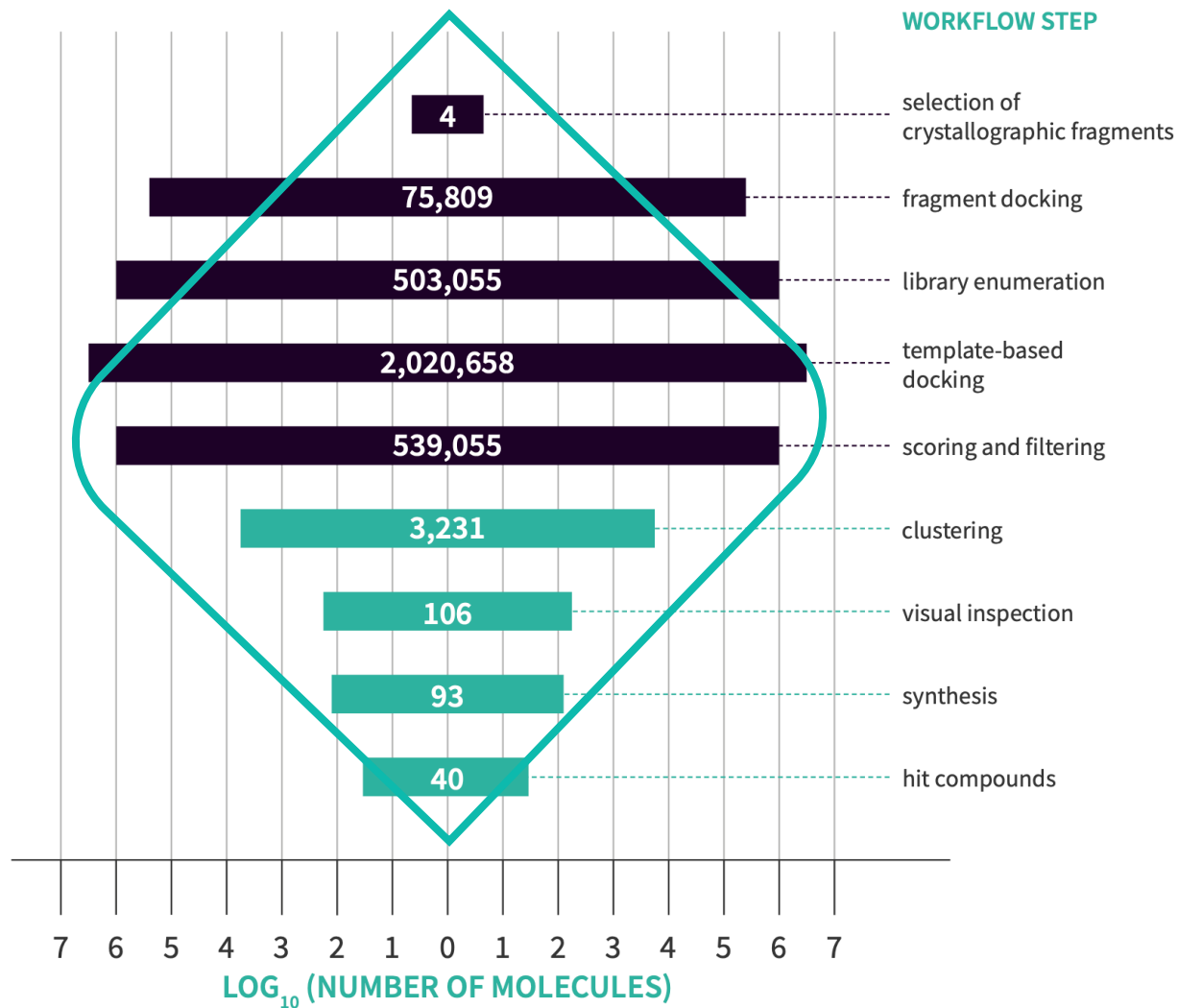
visual inspection

synthesis

hit compounds

CHEMICAL SPACE DOCKING

POSTPROCESSING



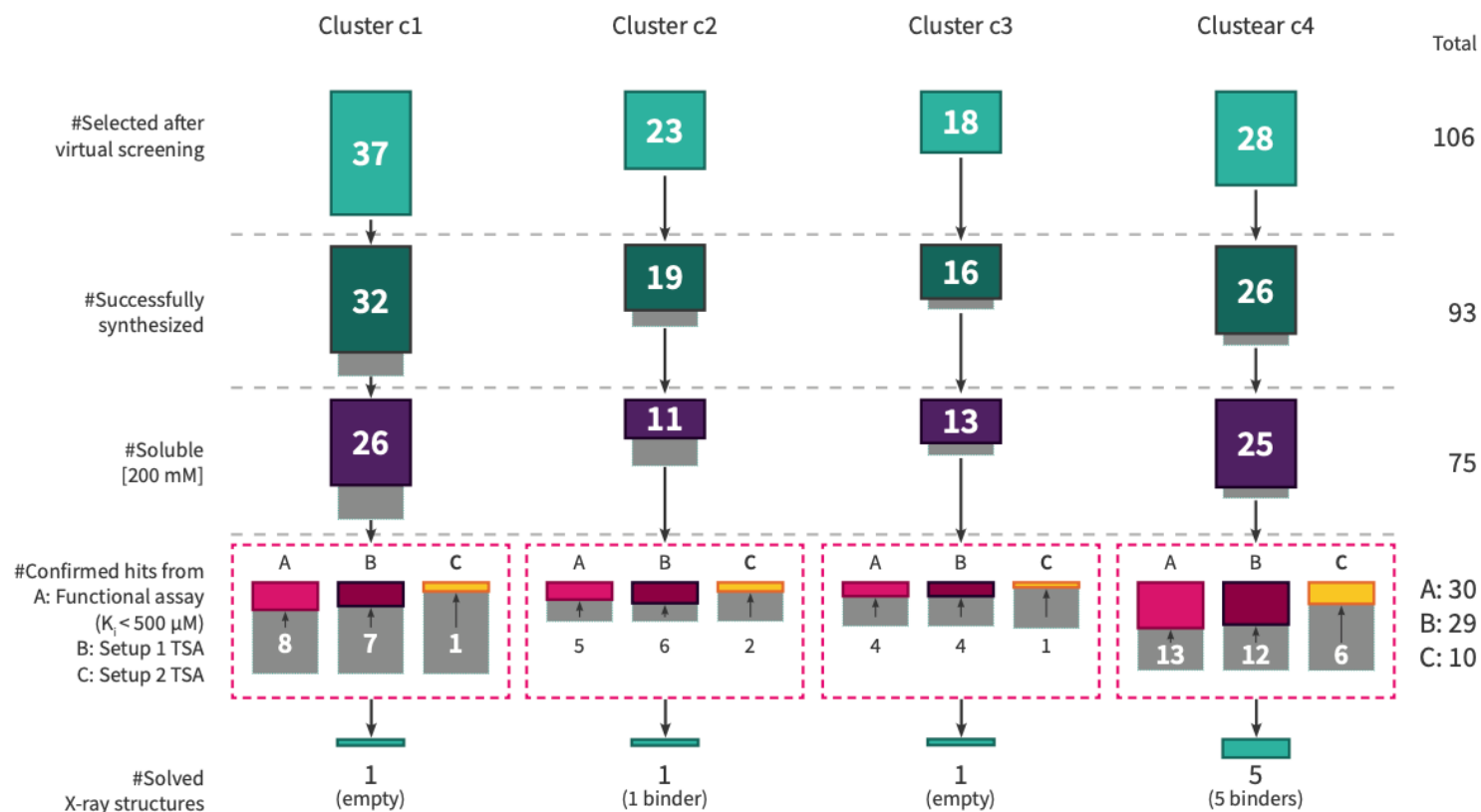
two-component reaction  
Enamine REAL Space  
resulting in 2.6 billion virtual  
product molecules

No affinity data required,  
only co-structures

# FROM CO-STRUCTURE TO 40 ACTIVES nM- $\mu$ M IN 9 WEEKS

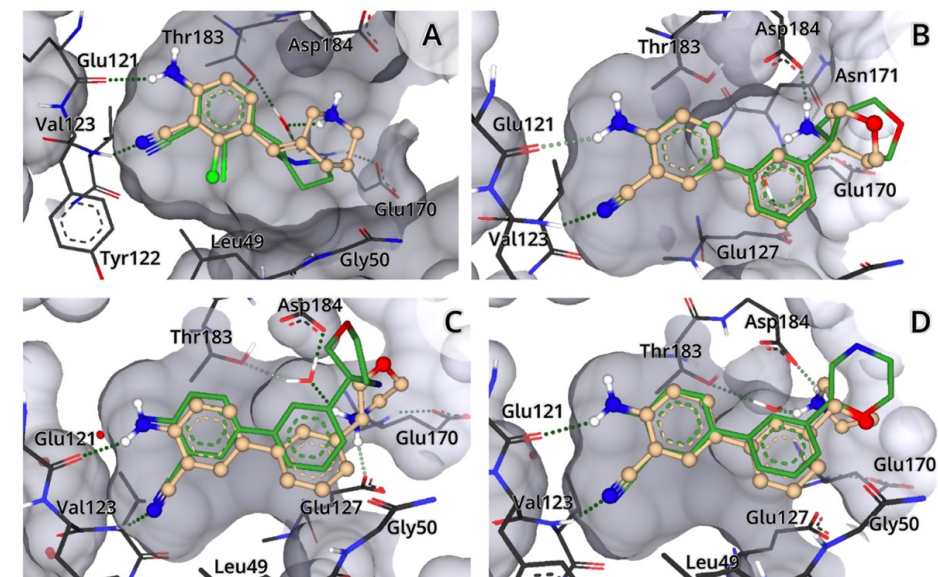
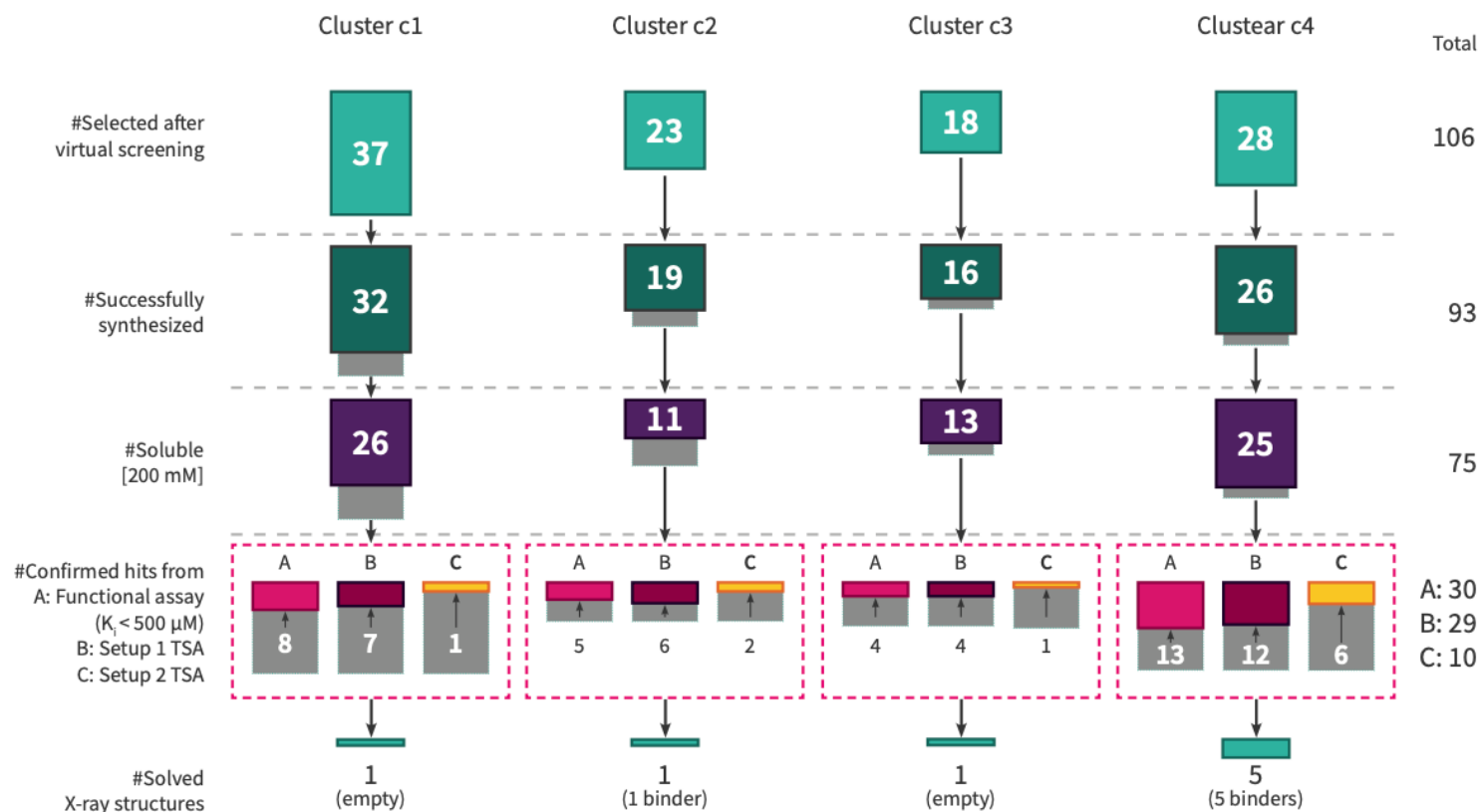


CRYSTALS  
FIRST



| ID         | EN060  | EN068  | EN081  | EN086  | EN088  | EN093  |
|------------|--------|--------|--------|--------|--------|--------|
| PDB-ID     | 7PID   | 7PIE   | 7PNS   | 7PIF   | 7PIG   | 7PIH   |
| Resolution | 1.49 Å | 1.43 Å | 1.85 Å | 1.39 Å | 1.55 Å | 1.37 Å |
|            |        |        |        |        |        |        |

# FROM CO-STRUCTURE TO 40 ACTIVES nM- $\mu$ M IN 9 WEEKS



Binding mode preservation e.g. c4  
docking vs. X-ray

# STRUCTURE-GUIDED FRAGMENT EVOLUTION USING CHEMICAL SPACES



CRYSTALS  
FIRST

- Starting points: crystallographic fragment hits
- High "ligand confidence" and the "magnet"
- No prioritization based on affinity
- Fragment-to-hit success ~40 %
  - Entropy vs. enthalpy
- Only 9 weeks
- From mM to low  $\mu$ M and even nM in one cycle
  - 13,500-fold gain in affinity

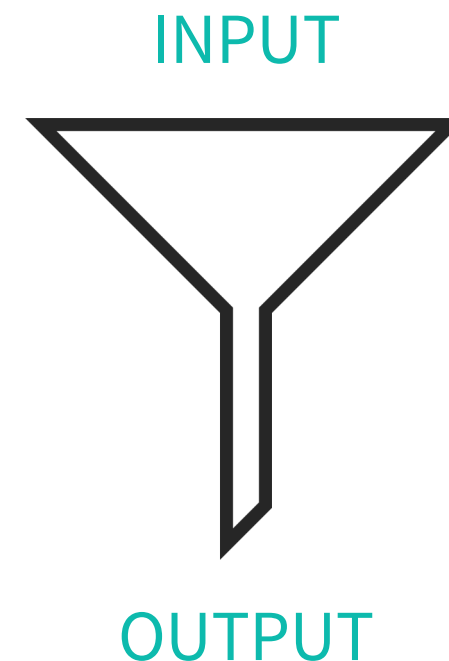


# THE INDUSTRY'S CHALLENGE: THE NEEDLE IN THE HAYSTACK



CRYSTALS  
FIRST

- Difficult targets
- Screening technologies
  - DELs, FBDD, MS, HTS, ML/AI
- Structural enablement for SBDD
- Non-covalent vs. covalent mode of action
- Bifunctional molecules
- Molecular glues

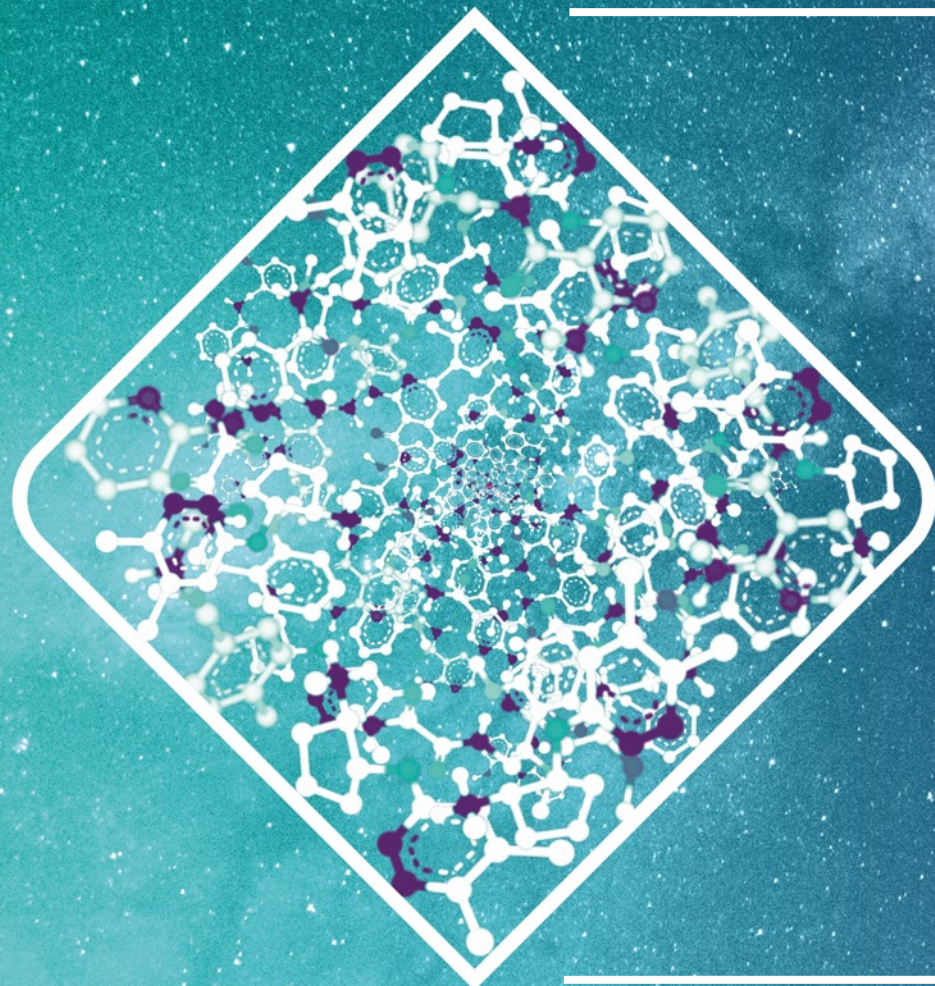


INCREASING COMPLEXITY FOR THE TYPICAL SCREENING SETUP

# THE MAGNET PLATFORM

Structure First Approach

---



FragAI

---

Synthesized hits

---

PROPRIETARY TECH

SmartSoak<sup>®</sup>

FastForward

FragAI

COMPLEMENTARY APPROACHES

NMR

DEL screening

LC-MS



# CRYSTALS FIRST

TURNING **INSIGHTS** INTO **MEDICINES**

Marbacher Weg 6  
35037 Marburg

Notkestraße 85  
22607  
Hamburg

Annastraße 27  
37075  
Göttingen  
Germany

Dr. Serghei Glinca

[serghei.glinca@crystalsfirst.com](mailto:serghei.glinca@crystalsfirst.com)

