

State of the art of quantitative (frontier) performance measurement techniques



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Outline

- I. Background
- II. Distances from the frontier
- III. Classical models
- IV. The estimation problem
- V. Taxonomy of efficient frontier models
- VI. Choice of a model

I. Background

Background and notation

- Objective: evaluate the performance of a given sample of units (or decision making units) from the **technical efficiency point of view**, i.e. their ability to operate close to the boundary of the **production set, Ψ** .
- We assume to have data in *cross-sectional form*, and for each unit we have information about inputs and outputs.
- The measurement of efficiency on these data is done by defining a **frontier of the production set** and then measuring the **distance** of any point from this frontier.
- The production set is defined as:

$$\Psi = \{(x, y) \mid x \in \mathbb{R}_+^p, y \in \mathbb{R}_+^q, (x, y) \text{ is feasible}\}$$

Background and basic concepts

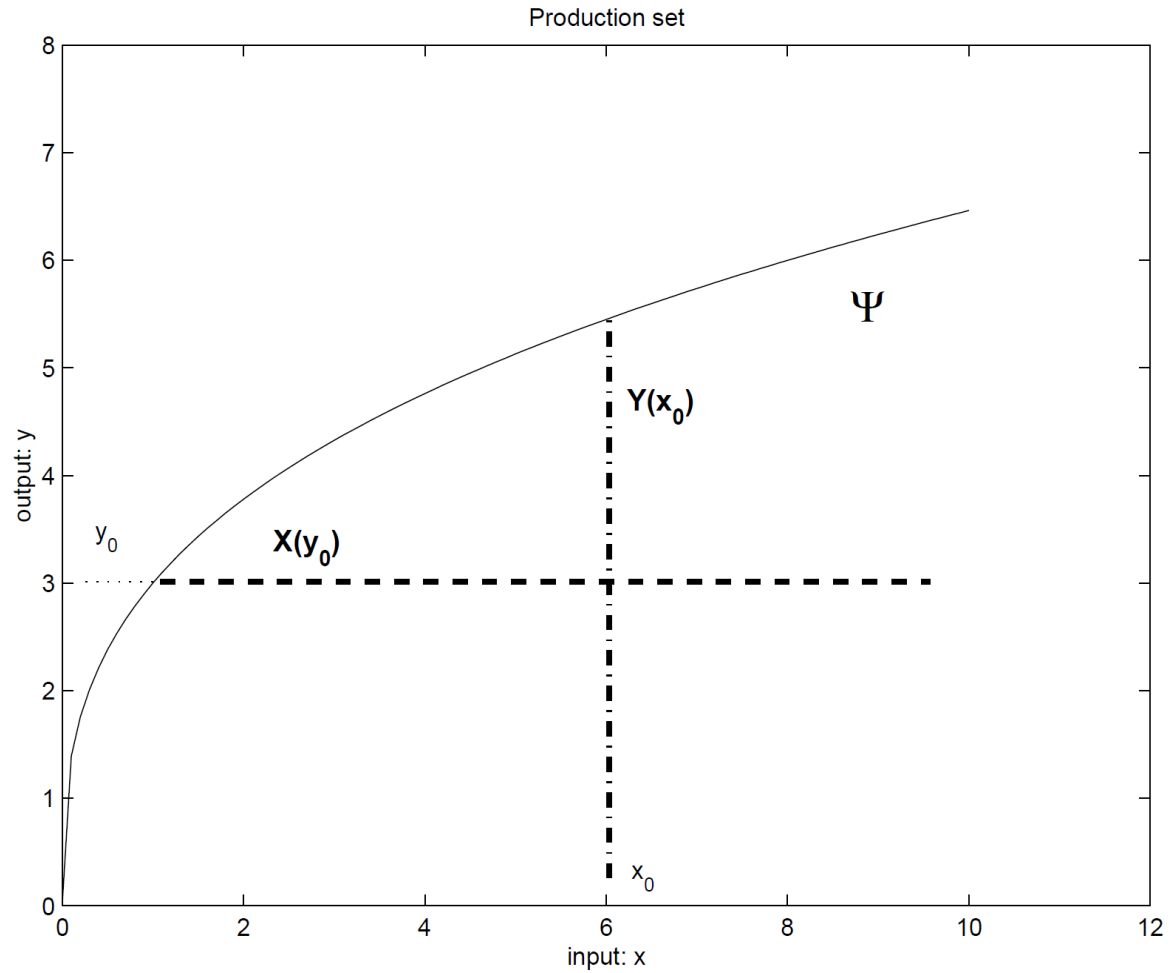
- We can define Ψ in terms of its two sections:

- *Input requirement set:* $C(y) = \{x \in \mathbb{R}_+^p \mid (x, y) \in \Psi\}$
- *Output correspondence set:* $P(x) = \{y \in \mathbb{R}_+^q \mid (x, y) \in \Psi\}$

- The isoquants of the two sections can be defined in radial terms (Farrell, 1957) as follows:
 - **Input space** (it is not possible to contract anymore x without going outside the production set) $\partial C(y) = \{x \mid x \in C(y), \theta x \notin C(y), \forall \theta, 0 < \theta < 1\}$
 - **Output space** (it is not possible to expand anymore y without going outside the production set): $\partial P(x) = \{y \mid y \in P(x), \lambda y \notin P(x), \forall \lambda > 1\}$
- Definition of Shephard:

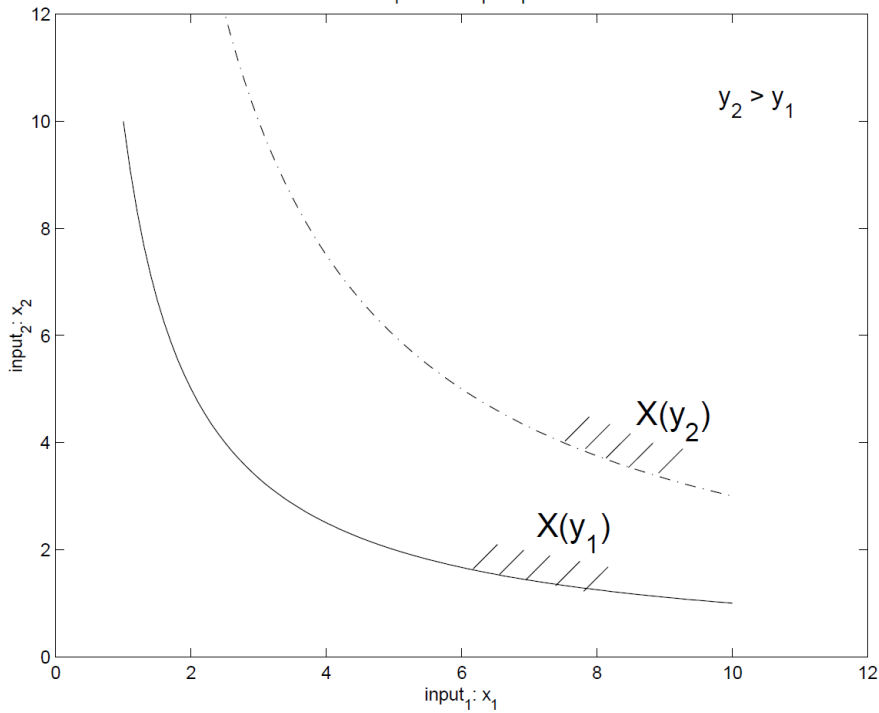
$$\partial C(y) = \{x \mid x \in C(y), x' \leq x, x' \neq x \Rightarrow x' \notin C(y)\}$$
$$\partial P(x) = \{y \mid y \in P(x), y' \geq y, y' \neq y \Rightarrow y' \notin P(x)\}.$$

An illustration of a production set

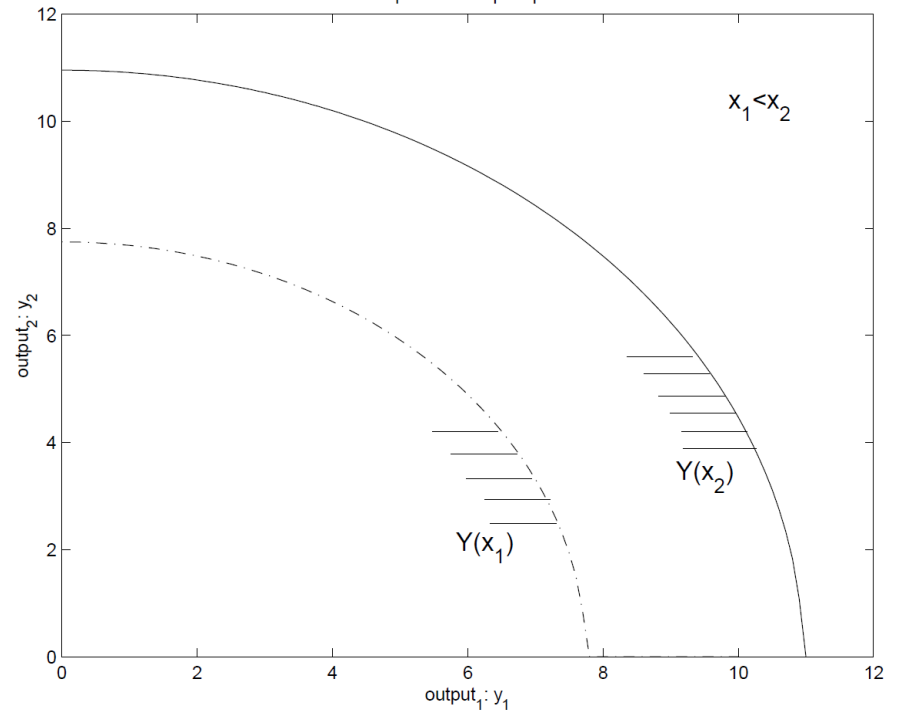


An illustration of two isoquants

Isoquants in input space



Isoquants in output space



Background and basic concepts

- NB. The frontiers of the input requirement set ($\partial C(y)$) and of the output correspondence set ($\partial P(x)$) are two alternatives ways to describe **the frontier** of the production set that is *unique*
- **The frontier** can be considered:
 - From the input space (*input orientation*): given the output y we look at the maximum contraction of the input usage
 - or from the output space (*output orientation*): given the inputs x we look at the maximum expansion of the output.

Economic Assumptions (EA) on Ψ (Shephard, 1970)

- **EA1: No free lunch.** $(x, y) \notin \Psi$ if $x = 0, y \geq 0, y \neq 0$.

This axiom states that inactivity is always possible, *i.e.*, zero output can be produced by any input vector $x \in \mathcal{R}_+^p$, but it is impossible to produce output without any inputs.

- **EA2: Free disposability.** Let $\tilde{x} \in \mathcal{R}_+^p$ and $\tilde{y} \in \mathcal{R}_+^q$, with $\tilde{x} \geq x$ and $\tilde{y} \leq y$, if $(x, y) \in \Psi$ then $(\tilde{x}, y) \in \Psi$ and $(x, \tilde{y}) \in \Psi$.

This is the *free disposability* assumption, named also the ‘possibility of destroying goods without costs’, on the production set Ψ .

- **EA3: Bounded.** $P(x)$ is bounded $\forall x \in \mathcal{R}_+^p$.

Economic Assumptions (EA) on Ψ (Shephard, 1970)

- **EA4: Closeness.** Ψ is closed, $P(x)$ is closed, $\forall x \in \mathcal{R}_+^p$, $C(y)$ is closed, $\forall y \in \mathcal{R}_+^q$.
- **EA5: Convexity.** Ψ is convex. The convexity of Ψ can be stated as follows:

If $(x_1, y_1), (x_2, y_2) \in \Psi$, then $\forall \alpha \in [0, 1]$ we have :

$$(x, y) = \alpha(x_1, y_1) + (1 - \alpha)(x_2, y_2) \in \Psi.$$

- **EA6: Convexity of the requirement sets.** $P(x)$ is convex $\forall x \in \mathcal{R}_+^p$ and $C(y)$ is convex $\forall y \in \mathcal{R}_+^q$.

If Ψ is convex, then the inputs and outputs sets are also convex, i.e. EA5 implies EA6.

A further characterization refers to the Returns To Scale (RTS): CRS, IRS, VRS

II. Distances from the frontier

Efficiency measures à la Farrell-Debreu

- Efficiency **input oriented**:

$$\theta(x_0, y_0) = \inf\{\theta | \theta x_0 \in C(y_0)\} = \inf\{\theta | (\theta x_0, y_0) \in \Psi\}$$

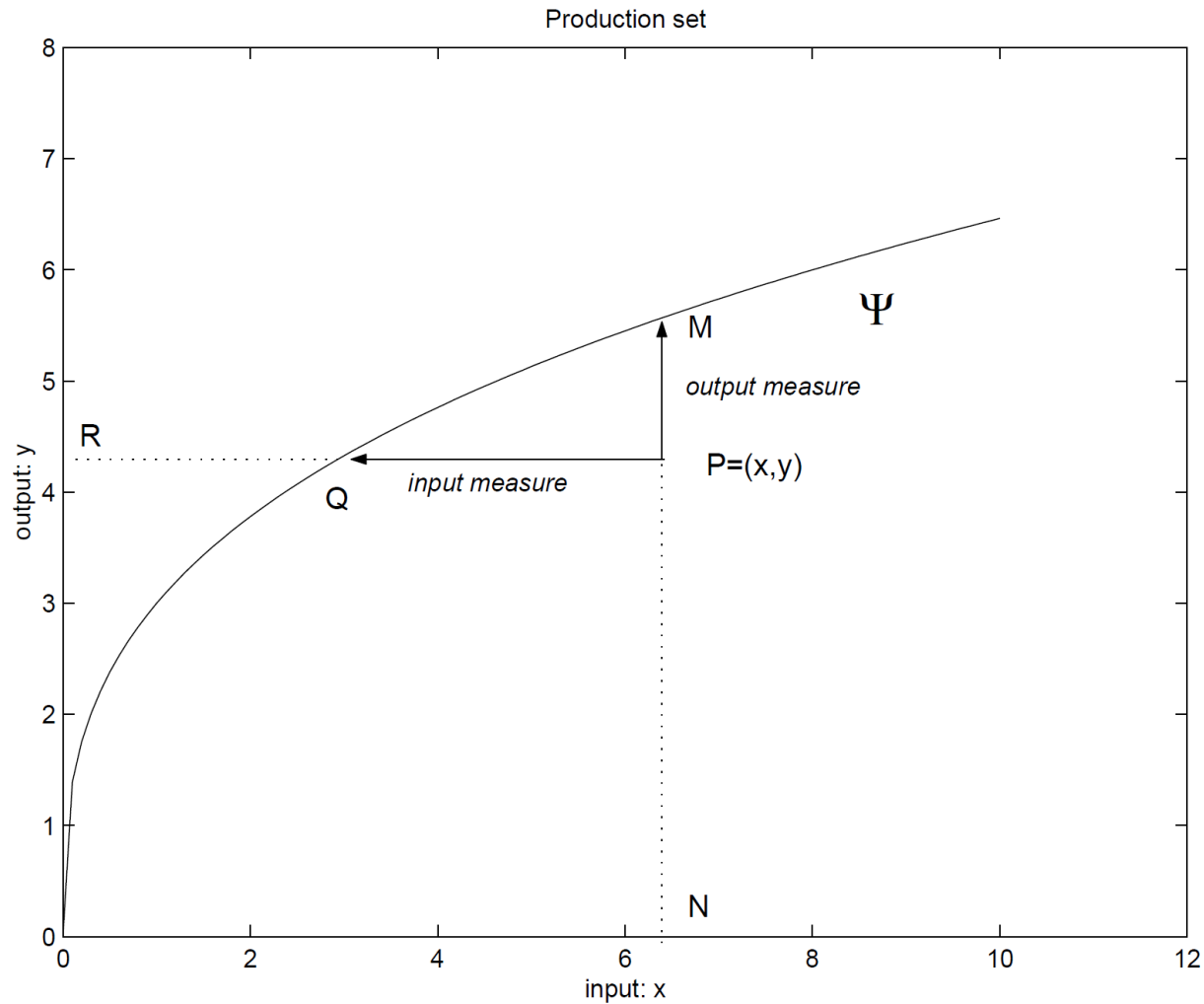
- $\theta(x_0, y_0) \leq 1$ radial contraction of the inputs that the firm (x_0, y_0) has to do to be considered **input-efficient**, i.e. $(\theta(x_0, y_0)x_0, y_0)$ is a frontier point.

- Efficiency **output oriented**:

$$\lambda(x_0, y_0) = \sup\{\lambda | \lambda y_0 \in P(x_0)\} = \sup\{\lambda | (x_0, \lambda y_0) \in \Psi\}$$

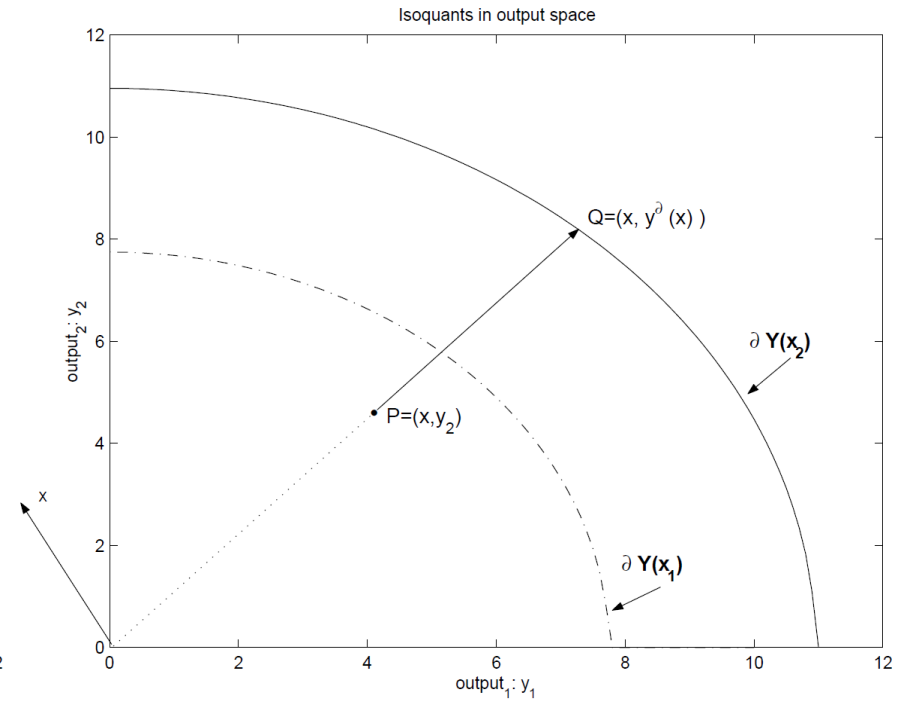
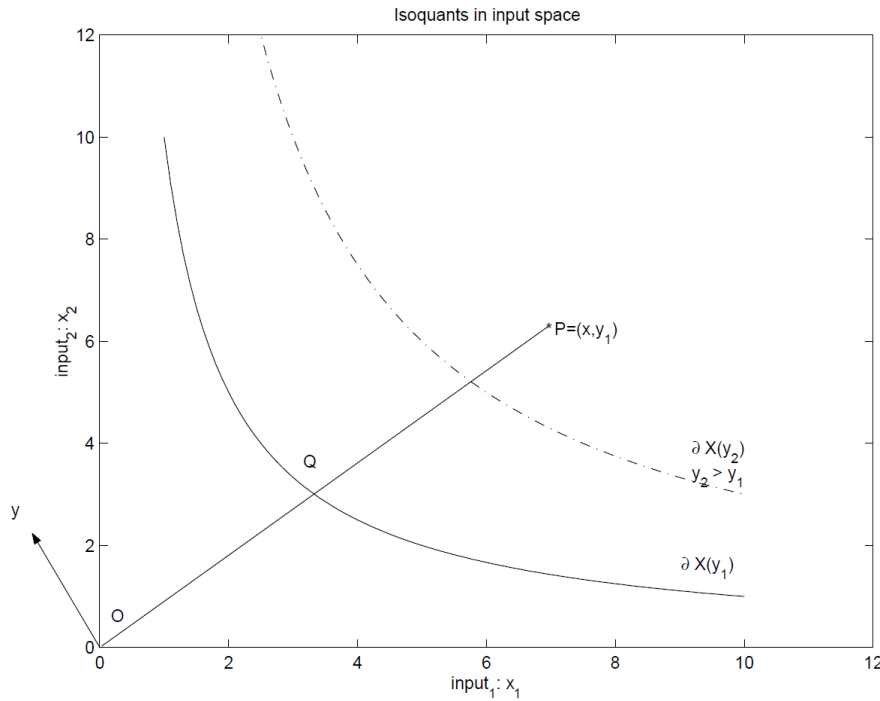
- $\lambda(x_0, y_0) \geq 1$ proportional increase of the output that the firm (x_0, y_0) has to do to be considered **output-efficient**, i.e. $(x_0, \lambda(x_0, y_0)y_0)$ is a frontier point.

An illustration



$$\theta_P = |RQ|/|RP| \leq 1 \text{ and } \lambda_P = |NM|/|NP| \geq 1$$

An illustration



$$\theta_P = |OQ|/|OP| \leq 1 \text{ (left) and } \lambda_P = |OQ|/|OP| \geq 1 \text{ (right)}$$

Distance functions à la Shephard

Distance function **input-oriented**:

- $\delta^{in}(x, y) \equiv \sup\{\theta > 0 \mid (\theta^{-1}x, y) \in \Psi\}$ with $\delta^{in}(x, y) \geq 1, \forall (x, y) \in \Psi$
- If $\delta^{in}(x, y) = 1$ then (x, y) is on the frontier of Ψ

Distance function **output-oriented**:

- $\delta^{out}(x, y) \equiv \inf\{\lambda > 0 \mid (x, \lambda^{-1}y) \in \Psi\}$ with $\delta^{out}(x, y) \leq 1$
- If $\delta^{out}(x, y) = 1$ then (x, y) is on the frontier of Ψ

Hyperbolic and Directional Distances

- **Hyperbolic distances:** operate simultaneously on input and output:

$$\gamma(x, y|\Psi) = \sup\{\gamma > 0 | (\gamma^{-1}x, \gamma y) \in \Psi\}$$

- **Directional Distances:** project (x,y) on the technological frontier in the direction $d = (-d_x, d_y)$

(Chambers et al., 1998, Fare and Grosskopf, 2000):

$$\delta(x, y|d_x, d_y, \Psi) = \sup\{\delta | (x - \delta d_x, y + \delta d_y) \in \Psi\}$$

- They are **additive** and allow for **negative values** of inputs and outputs.

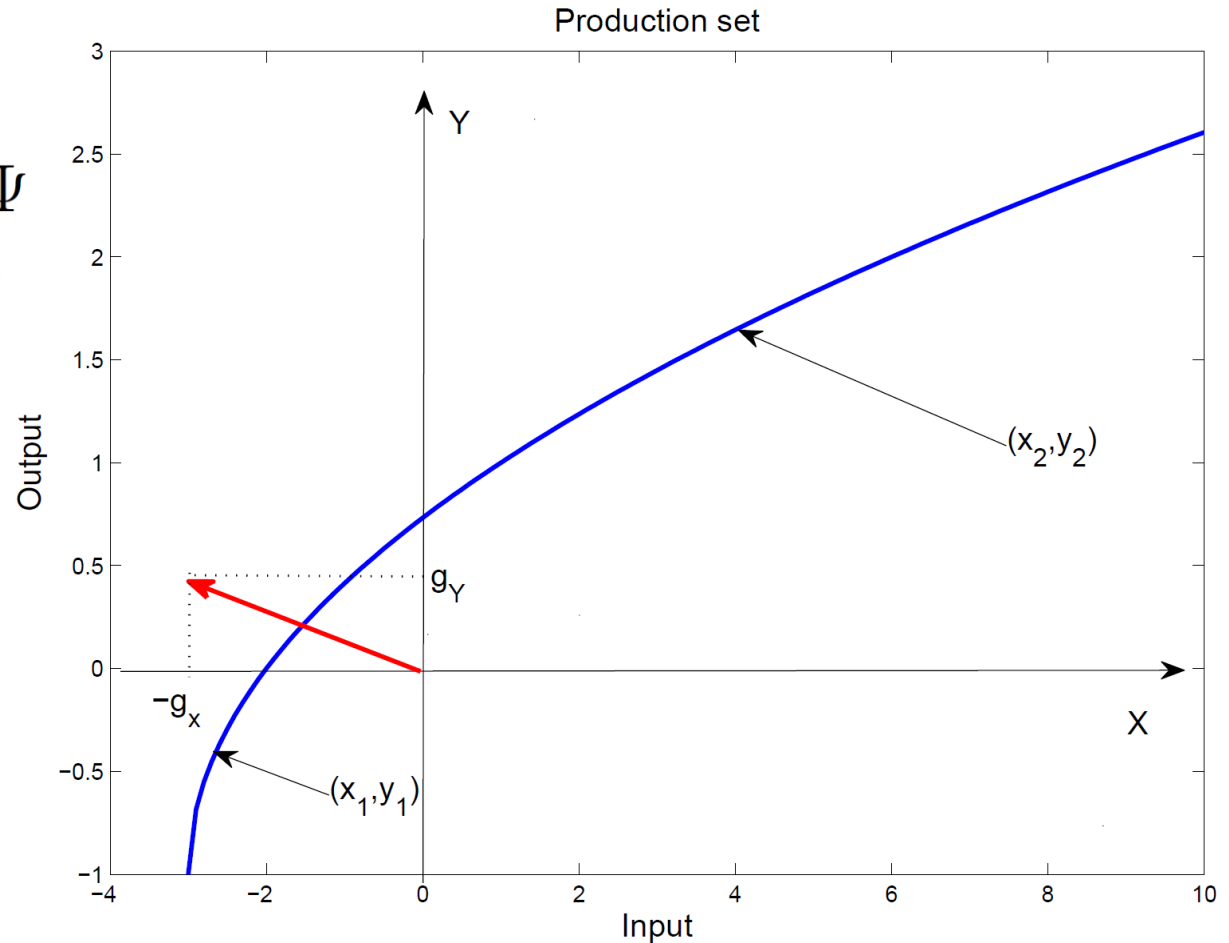
Directional distances

$$\delta(x, y | d_x, d_y, \Psi) \geq 0$$

If and only if $(x, y) \in \Psi$

$$\delta(x, y | d_x, d_y, \Psi) = 0$$

If (x, y) is on the frontier



III. «Classical» Models

Farrell (1957)

- Simple example: the hp. of CRS and knowledge of the efficient unitary isoquant SS' allow to measure the **Technical Efficiency (TE)**, that is the ratio between the input used by a fully efficient unit that produces the same output and the input used by the analysed firm
- If a firm uses a level P of input to produce one unit of output we have:

$$TE = \frac{OQ}{OP} \leq 1.$$

Farrell (1957)

- If we have information on prices, we can determine **the Cost Efficiency (CE)**, that is the ratio between the cost of an efficient firm which produces the same level of output and the cost of the analysed firm:

$$CE = \frac{OR}{OP}$$

- If the ratio among the prices is known (slope of the isocost line AA') we can determine the **Allocative Efficiency (AE)**, that is the ability of the firm to select the optimal combination of inputs which minimize costs:

$$AE = \frac{OR}{OQ}$$

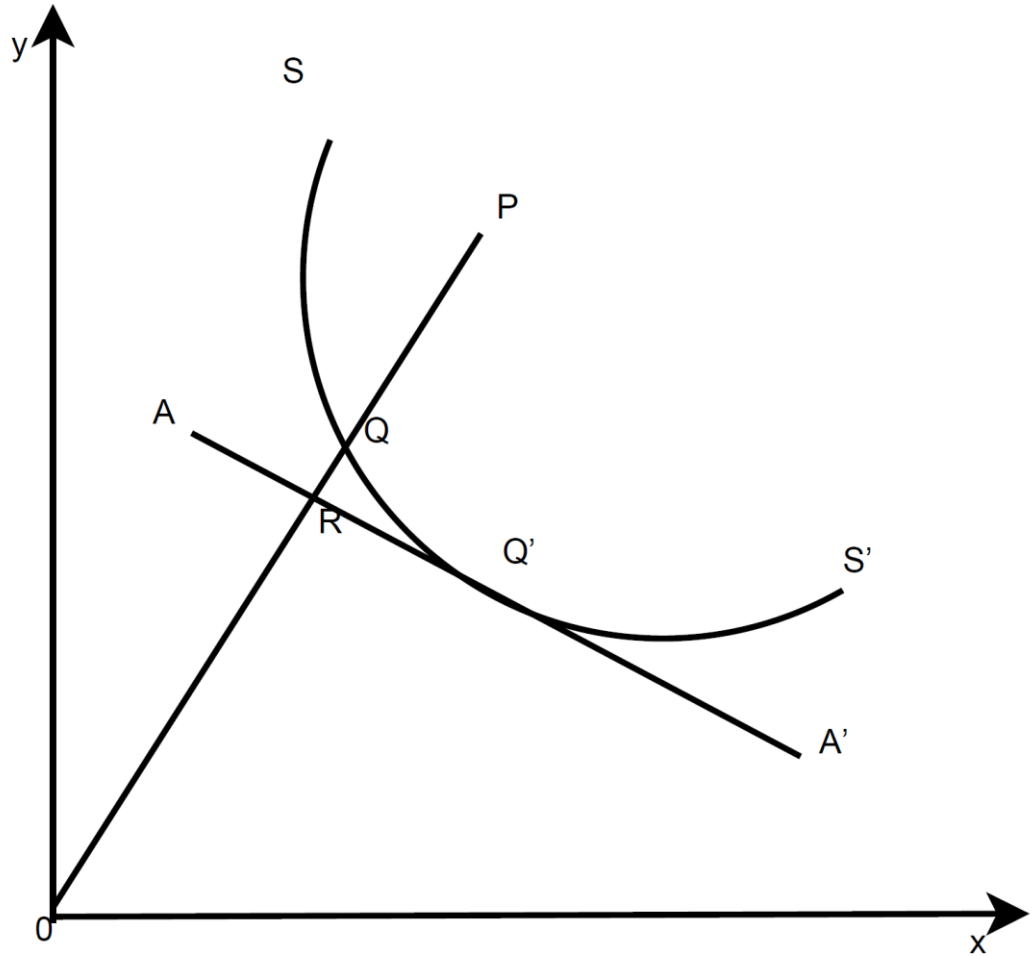
Farrell (1957)

$$TE = \frac{OQ}{OP} \leq 1.$$

$$CE = \frac{OR}{OP}$$

$$AE = \frac{OR}{OQ}$$

$$CE = TE * AE = \frac{OQ}{OP} \frac{OR}{OQ}$$



Charnes, Cooper, and Rhodes (1978)

- Input oriented model with CRS.
- They introduce for the first time the name **Data Envelopment Analysis** (DEA): «mathematical programming model applied to observational data that provides a new way of obtaining empirical estimates of extreme relations such as the production functions and/or efficient production possibility surfaces that are a cornerstone of modern economics»
- Banker, Charnes, and Cooper (1984): propose the extension to VRS, distinguishing between **Technical Efficiency (TE)** and **Scale Efficiency (SE)**
- **TE**: radial distance of a firm from the efficient frontier
- **SE**: ratio between the average production of a firm and the average production of a firm which is efficient from a technical and a scale point of view.

Banker, Charnes, and Cooper (1984)

$$TE_{crs} = \frac{AP_{crs}}{AP},$$

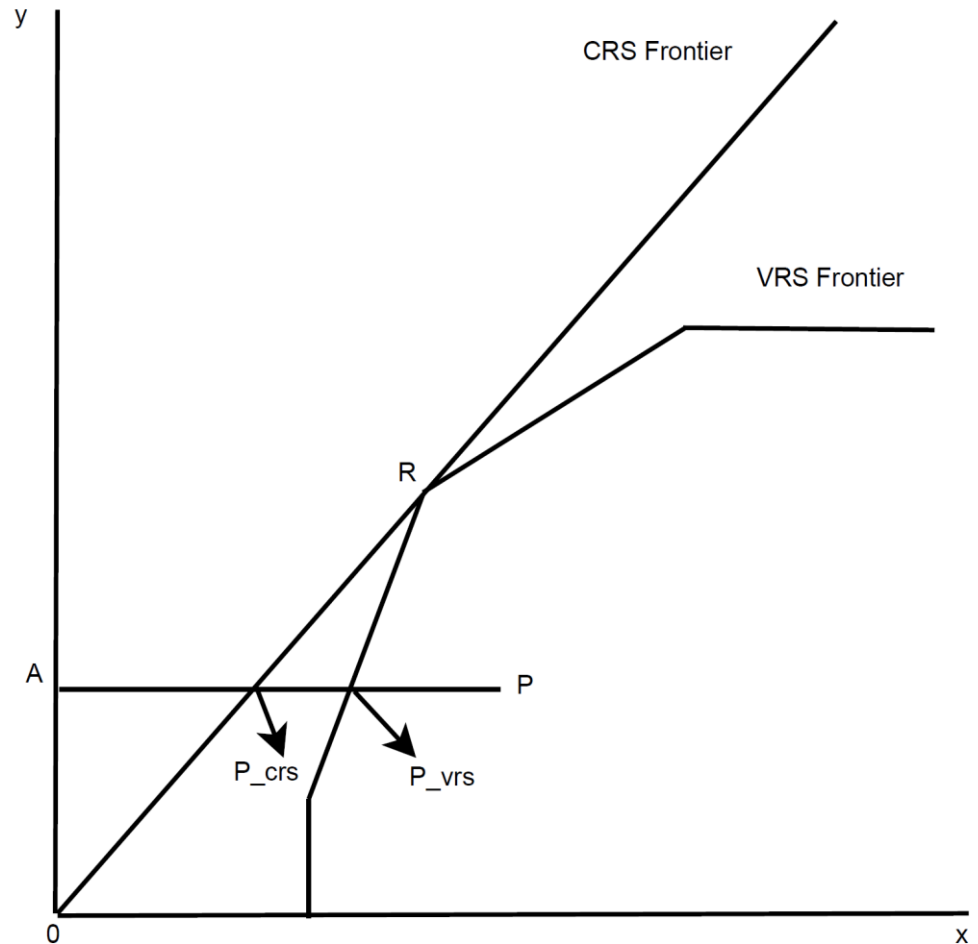
$$TE_{vrs} = \frac{AP_{vrs}}{AP},$$

$$SE = \frac{AP_{crs}}{AP_{vrs}},$$

$$0 \leq TE_{crs}, TE_{vrs}, SE \leq 1$$

$$TE_{crs} = TE_{vrs}SE$$

$$\frac{AP_{crs}}{AP} = \frac{AP_{vrs}}{AP} \frac{AP_{crs}}{AP_{vrs}}$$



IV. The problem of estimation

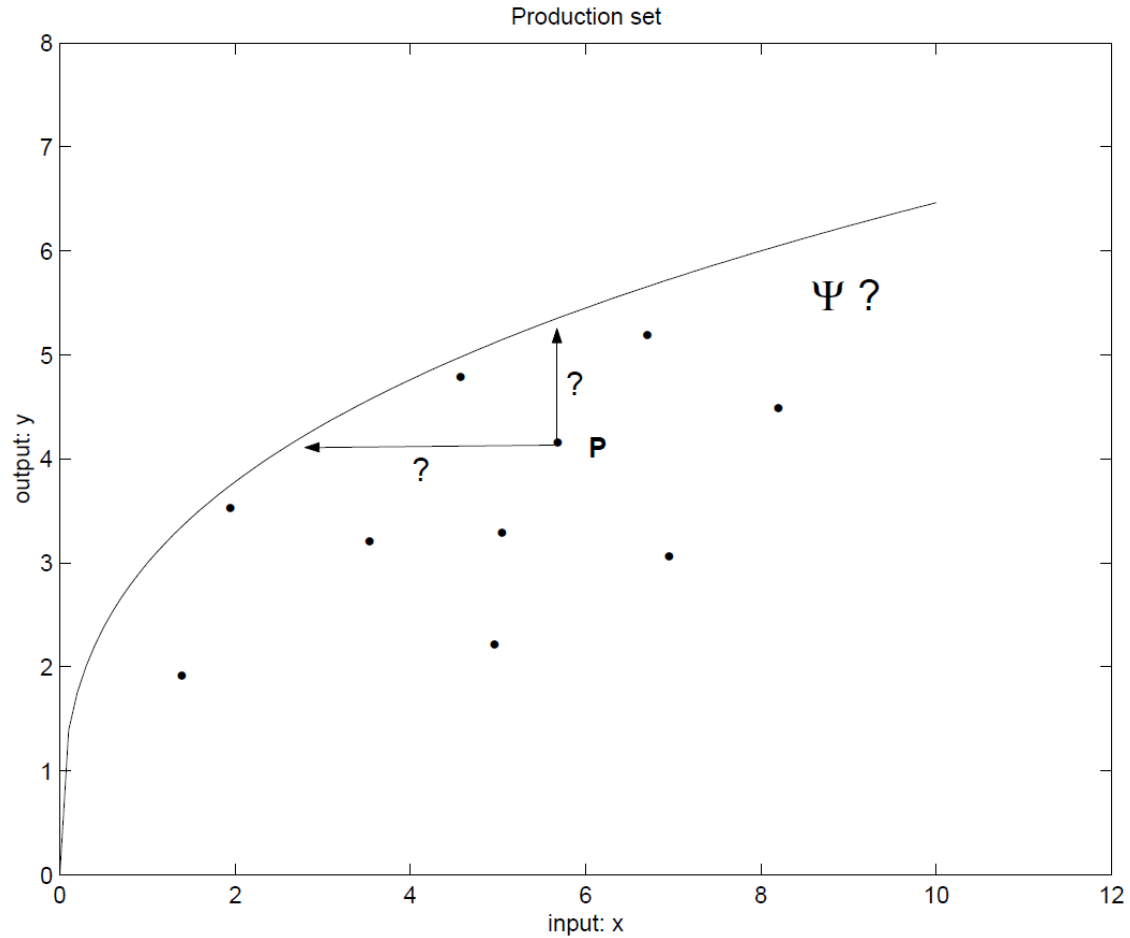
The problem of estimation

- Ψ is **unknown**, as $C(y), \partial C(y)$, and $\theta(x, y), P(x), \partial P(x), \lambda(x, y), \dots$
- We observe a set of **data** $\mathcal{X} = \{(x_i, y_i), i = 1, \dots, n\}$
- We need **estimators**: $\hat{\Psi}, \hat{\theta}, \hat{\lambda}$, etc

Questions:

- How we define the **estimators**?
- Which **properties** should have?
- Can we **test** hypothesis, build confidence intervals, and so on?

The problem of estimation



It is a problem of estimation of a multidimensional frontier
We need to define a **Data Generating Process** (statistical model)

V. Taxonomy of efficient frontier models

Taxonomy of efficient frontier models

It is based on three criteria:

1. Specification of the functional form of the frontier
2. Presence of noise in the data
3. Type of data analysed

1. Specification of the functional form of the frontier

- **Parametric Models:** The production set Ψ is defined by a frontier function $g(x, \beta)$ which is a known mathematical function that depends on k unknown parameters, i.e. $\beta \in \mathbb{R}^k$, with y generally univariate.
- **Advantages:**
 - Economic interpretation of the parameter
 - Statistical properties of the estimators
- **Disadvantages:**
 - Choice of the functional form for the frontier $g(x, \beta)$
 - Multi-input multi-output

1. Specification of the functional form of the frontier

- **Nonparametric Models:** they do not assume any functional form for $g(x)$
- **Advantages:**
 - Robustness to the choice of model
 - Easy management of the multi-input multi-output case
- **Disadvantages:**
 - Estimate of unknown functionals
 - «Curse» of dimensionality

2. Presence of noise in the data

- **Deterministic Models:** assume that all the observations (X_i, Y_i) belong to the production set with $Prob\{(X_i, Y_i) \in \Psi\} = 1$, for each $i = 1, \dots, n$.
 - Ψ is the support of (X, Y)
 - No noise in data
 - All the distance from the frontier is the inefficiency
- **Problems:**
 - Influence/sensitivity to extreme values and outliers.

2. Presence of noise in the data

- **Stochastic Models:** there can be noise in the data, i.e. some observations can rely outside the production set Ψ .
- Convolution of $F = F_0 * G$, G is the distribution of noise
 - Ψ is not the support of (X, Y) but of the F_0
 - Distance from the frontier can be $n(\text{noise})$
 - **Problems:** more complex and **identification of** noise from inefficiency.

3. Type of data analysed

- **Cross-sectional models:** the sample of data available is based on observations on n firms:

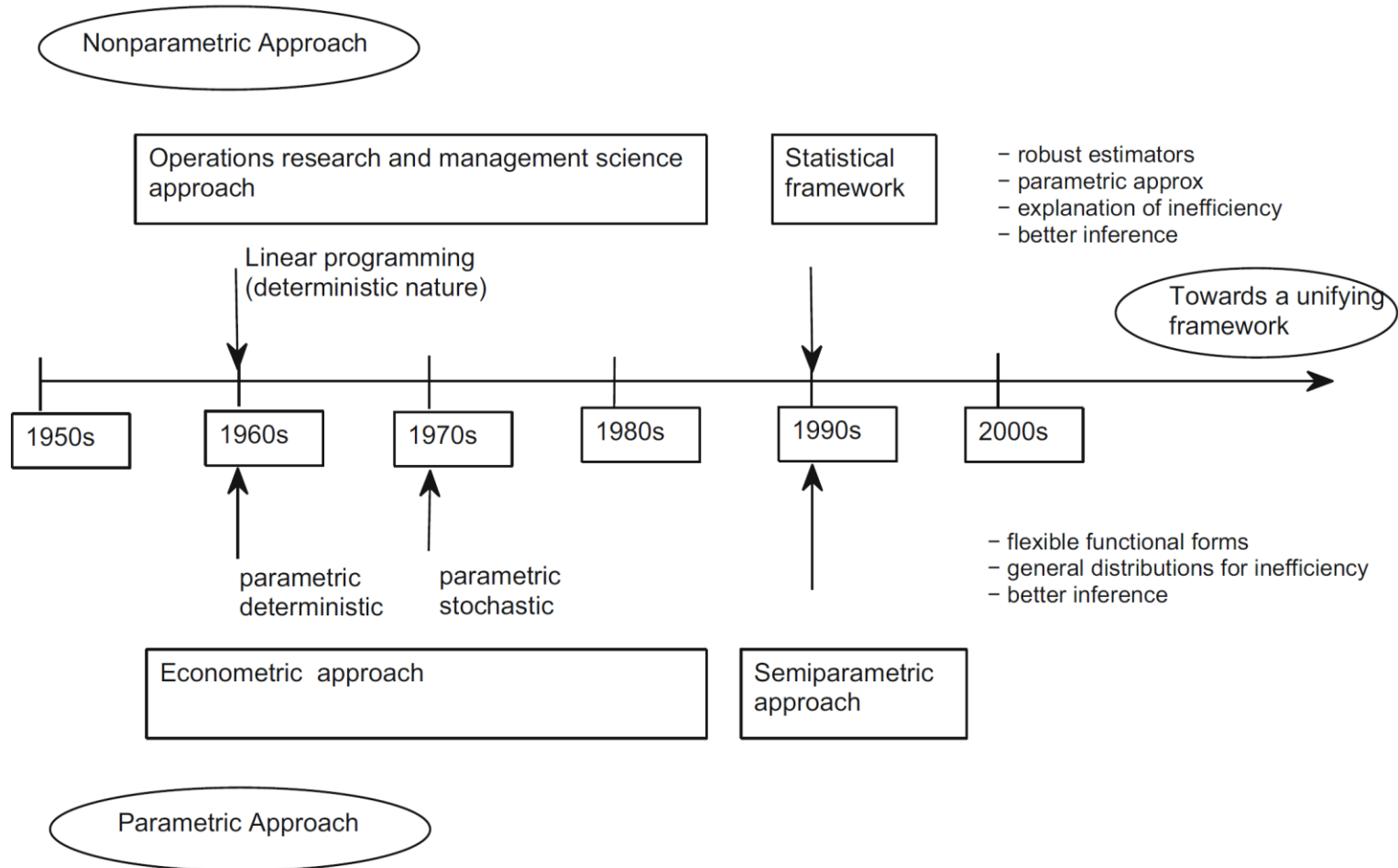
$$\mathcal{X} = \{(X_i, Y_i) | i = 1, \dots, n\}$$

- **Panel Models:** the available data cover n firms observed on T periods:

$$\mathcal{X} = \{(X_{it}, Y_{it}) | i = 1, \dots, n; t = 1, \dots, T\}$$

VI. Choice of a model

Choice of a model



Quality as a latent heterogeneity factor in the efficiency of universities

**Next RISIS Seminar Monday 10 May
2021 at 12:30**

To participate write to:
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