

The Archive Development Canvas (Detailed-Level Version)

This is a brain-storming tool when starting up new data archives or services or extending/developing existing ones. The User Guide and other component tools in the cost/benefit advocacy tool kit can help complete it. Prompts are in grey text. As you complete each section you should begin to see connections to the others. The value proposition (benefits) is central.



<p>Key Partners</p> <p>Host institution? Funders? Data creators/depositors? Data users? Project /service partners? Supporters/volunteers/interns (testing, user champions, etc.)?</p>	<p>Key Activities</p> <p>Acquisition and creation of Products (datasets, tools, etc.)? Services (platform, helpdesk, training, promotion etc.)?</p>	<p>Benefits</p> <p>What are the benefits? <i>(Use the Benefits for a Data Archive worksheet and the KRDS Framework to develop this)</i> Can you measure benefits? (see Key Metrics)</p>	<p>Beneficiaries</p> <p>Who benefits? <i>(Use the Benefits for a Data Archive worksheet and the KRDS Framework to develop this)</i></p>	<p>Beneficiary Relationships</p> <p>Personal/Automated? Grant/contract/non-regulated relationship?</p>
<p>Key Resistances</p> <p>Competitors? Beneficiaries of status quo? Potential roadblocks (legal, existing policies, culture and practices, etc.)?</p>	<p>Key Resources</p> <p>Data and metadata? Staff knowledge and skills? Technical and organisational Infrastructure (tools, ontologies, depositor/user agreements, etc.)? Professional networks?</p>			<p>Channels</p> <p>To raise awareness? To evaluate service benefits? To provide access /delivery /support? To improve integration?</p>
<p>Cost Structure</p> <p>Existing institutional cost structure (salaries, equipment, utilities, etc.)? Fixed costs/variable costs? Direct/indirect costs? Non-costed activities (volunteers, etc.)? Activity based costing (if known)? Dataset based costing (if known)?</p>		<p>Key Metrics</p> <p>Deposit metrics? User metrics? Service metrics? Impact metrics? Costs of inaction?</p>	<p>Funding Streams</p> <p>‘Core’ public funding? Project funding? In-kind (infrastructure, accommodation, etc.)? Deposit/access charges? Other (consultancy, training, donations, volunteers, etc.)?</p>	

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