



Overview of VICO 2.0

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Agenda

- Basic characteristics of VICO 2.0
- Content of VICO 2.0
- Technical structure of VICO 2.0
- Final remarks

Basic characteristics of VICO 2.0

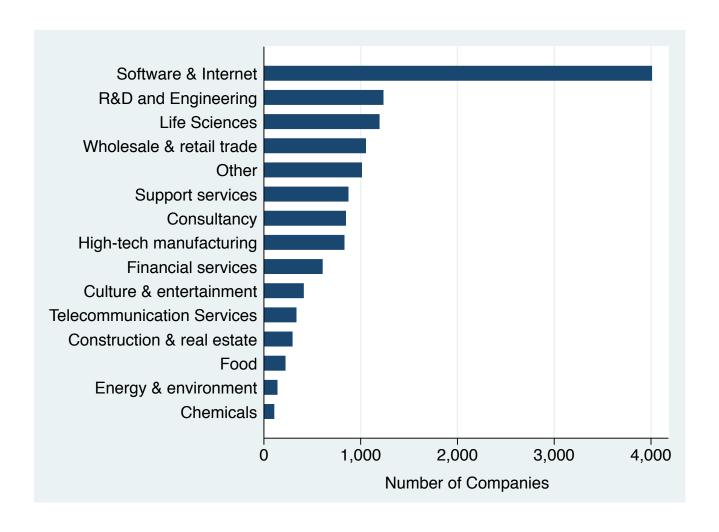
VICO 2.0

- **VICO 2.0** contains geographical, industry and accounting information on companies:
 - Founded starting from 1/1/1988
 - Which have received at least one venture capital or angel investment starting from 1/1/1998
 - Operating in seven European countries (Belgium, Finland, France, Germany, Italy, Spain, and the United Kingdom) and Israel

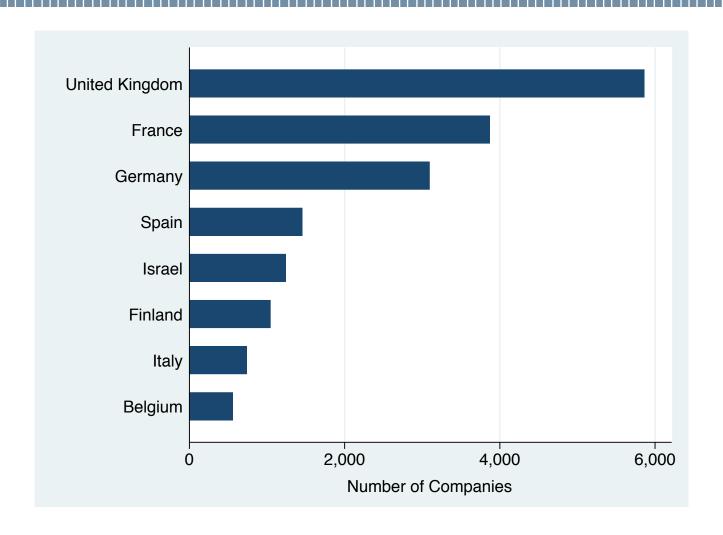
Strengths:

- Overall number of companies (17,863)
- Country coverage
- Extent of information gathered
- Information on 7,011 distinct investors

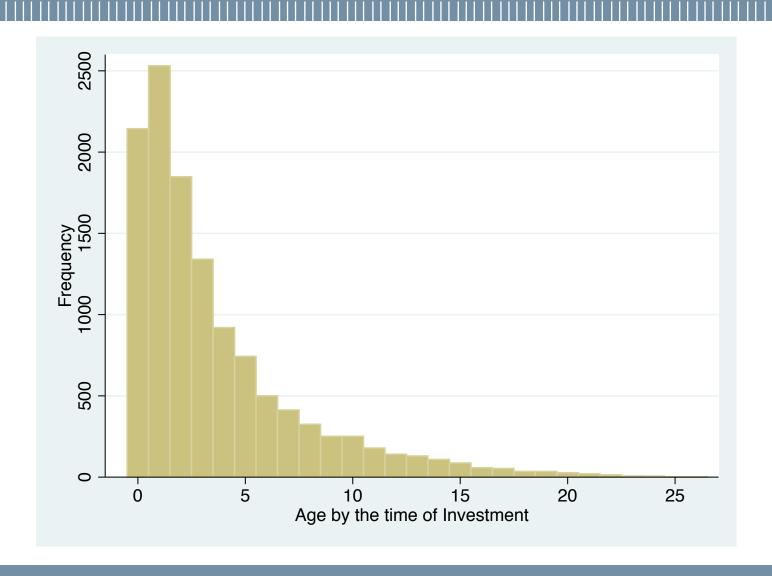
Company distribution by industry



Company distribution by country



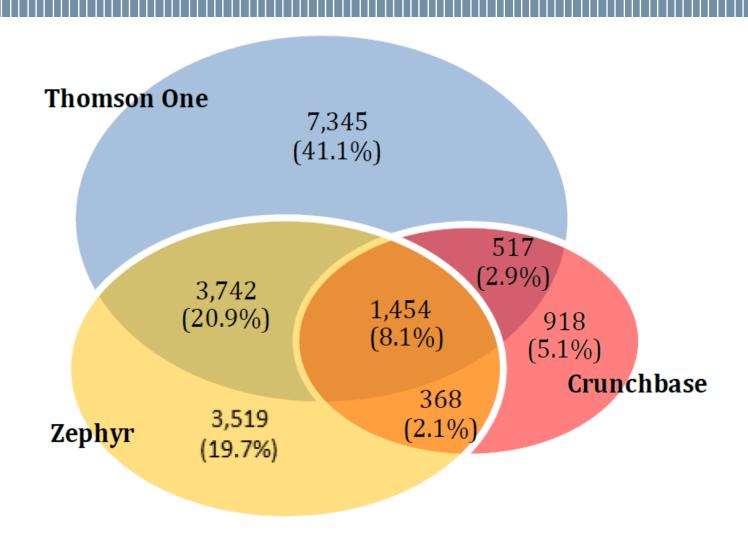
Company distribution by age at the time of the first investment



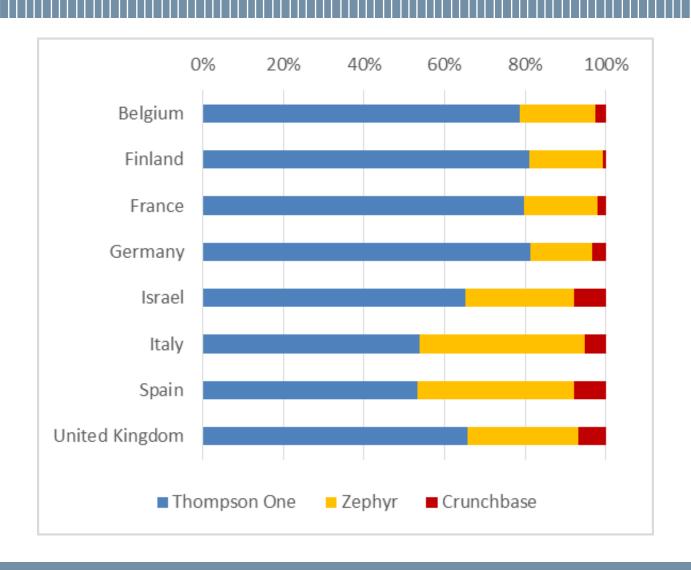
Data sources

- In order to identify companies we used three source databases:
 - Thompson One Private Equity
 - Zephyr
 - Crunchbase
- We defined a unique list of companies to be included in VICO 2.0 by merging information on companies that were recorded in the three source databases
 - Companies' names were disambiguated using Excel add-on fuzzy matching and manual checks
- Additional accounting information was collected from Orbis
 - Accounting data are available for 14,425 companies (80.75% of the sample)
 from 2005 to 2014

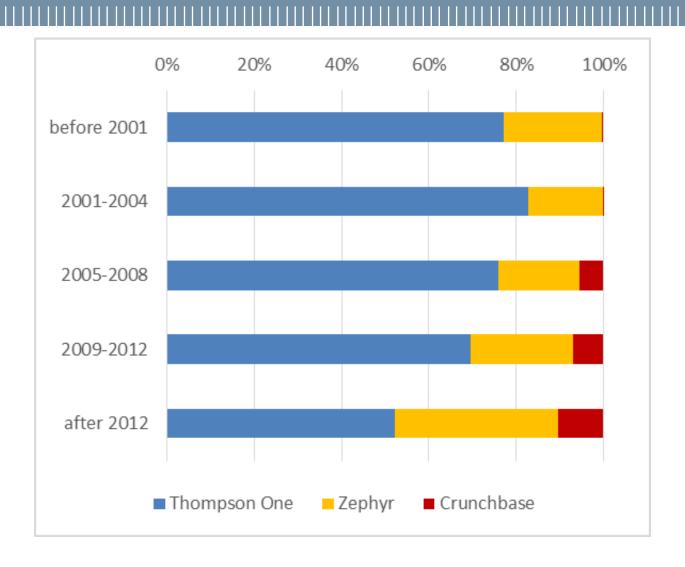
Number of companies by data source



Investments by company's country and data source



Investments by investment year and data source



Content of VICO 2.0

Units and definition of observations

- Data can be broadly classified as:
 - Company-level data
 - General company information
 - Accounting data
 - Investor-level data
 - Investment-level data (deal specific)

Company-level data General company information

- Company ID (Company ID code, Company Name)
- Address (Nation, City, Street, Zip Code, NUTS, FUA, Latitude, Longitude)
- Industry classification (e.g. NACE Rev. 2 codes, description, main section)
- Foundation year
- Status (active, listed, acquired, bankrupt)

Company-level data Accounting data

- Income statement (e.g. Turnover, EBIT, Net profit)
- Balance sheet (e.g. Tangible assets, Intangible assets, Debt)
- Cash-flow
- Number of employees

Investor-level data

- Investor ID (Investor ID code, Investor Name)
- Address (Nation, City, Zip Code, NUTS, FUA, Latitude, Longitude)
- Type of investor (Independent VC, Corporate VC, Bank-affiliated VC, Governmental VC, University VC; BA; Crowdfunding; Other)
- Year of foundation of the VC management company
- Industry classification (including NACE Rev. 2 codes, description, main section)

Investment-level data

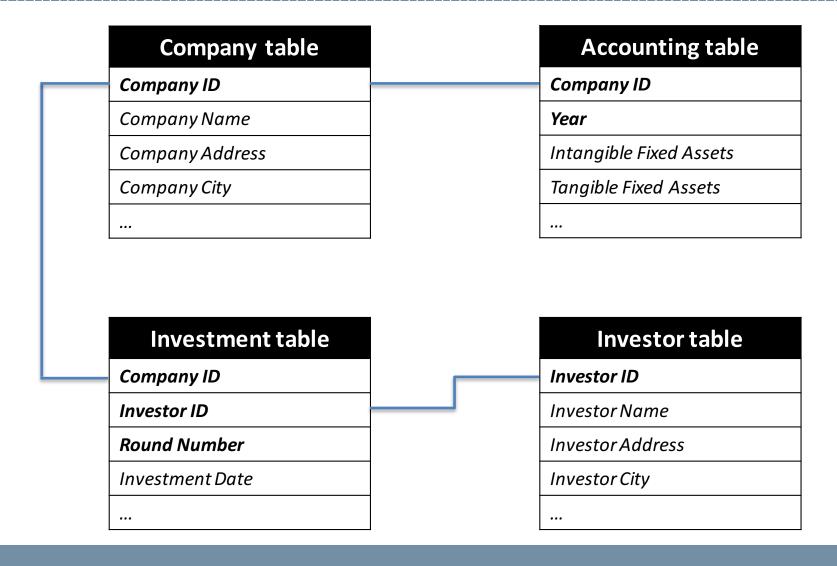
- Deal-specific information:
 - Date of the investment
 - Round number
 - Identity of investors involved in the deal
 - Total amount invested in the round

Technical structure of VICO 2.0

Available formats

- Microsoft Excel and STATA
- Variables are organized in 4 Tables:
 - 1. Company
 - 2. Accounting
 - 3. Investor
 - 4. Investment

Unique identifiers and tables relations



Codebook (example)

| Variable | Туре | Description | |
|------------------------------|--------|---|--|
| InvestorID | long | Encoded variable of InvestorName | |
| InvestorStatus | string | Investor status: active or inactive (if a company) | |
| InvestorNation | string | Investor's country | |
| InvestorCity | string | Investor's city | |
| InvestorFoundedYear | float | Year of foundation of the investor (if a company) | |
| InvestorType | string | Type of investor: Independent VC; Corporate VC; Bank affiliated VC; Governmental VC; University VC; Business Angel; Crowdfunding; Other | |
| Investor No of Funds Managed | int | Number of investor's funds managed (if a VC) | |
| Investor_ISO_A2 | string | Investor's ISO Alpha-2 letters code | |
| Investor_ISO_A3 | string | Investor's ISO Alpha-3 letters code | |
| Investor_ISO_n | int | Investor's ISO numeric-3 digits code | |
| InvestorLat | float | Investor's Latitude | |
| InvestorLong | float | Investor's Longitude | |
| InvestorFUA_Code | string | Investor's Functional Urban Area code | |
| InvestorFUA_Name | string | Investor's Functional Urban Area name | |
| InvestorNUTS3 | string | Investor's Nomenclature of Territorial Units level 3 | |
| InvestorNUTS2 | string | Investor's Nomenclature of Territorial Units level 2 | |
| InvestorNUTS1 | string | Investor's Nomenclature of Territorial Units level 1 | |
| InvestorStateUSA | string | Investor's USA state (if Investor's Nation=Unites States) | |

Merging tables

• From the 4 tables we can derive different STATA datasets that can been used for research purposes

- Example 1: Panel data on companies with accounting information and investments received in each year
- Example 2: Investments with information on companies and investors
- •

Example 2

| | var62[1] | | | | | |
|---|-----------|-------------|-------------------|--------------|--------------|--|
| | CompanyID | RoundNumber | InvestorID | InvestorType | d_Undiscol∼r | |
| 1 | VIC01 | 1 | VICOInvestor02026 | IVC | | |
| 2 | VICO10 | 1 | VICOInvestor01211 | IVC | | |
| 3 | VICO10 | 2 | VICOInvestor01211 | IVC | | |
| 4 | VICO10 | 3 | | | 1 | |
| 5 | VICO10 | 4 | VICOInvestor01394 | BVC | | |
| 6 | VICO10 | 4 | VICOInvestor01211 | IVC | | |
| 7 | VIC0100 | 1 | VICOInvestor06246 | IVC | | |
| 8 | VIC01000 | 1 | | | 1 | |
| 9 | VIC01000 | 1 | VICOInvestor08215 | IVC | | |
| 10 | VIC010000 | 1 | VICOInvestor08131 | IVC | • | |
| 11 | VIC010001 | 1 | VICOInvestor01565 | IVC | | |
| 12 | VIC010002 | 1 | VICOInvestor01279 | IVC | | |
| 13 | VIC010002 | 2 | VICOInvestor01279 | IVC | • | |
| 14 | VIC010002 | 3 | | | 1 | |
| 15 | VIC010002 | 4 | VICOInvestor01279 | IVC | | |
| 16 | VIC010003 | 1 | VICOInvestor08448 | BVC | | |
| 17 | VIC010004 | 1 | VICOInvestor03328 | IVC | | |
| 18 | VIC010004 | 2 | VICOInvestor07545 | IVC | | |
| 19 | VIC010004 | 2 | | | 1 | |
| 20 | VIC010004 | 3 | VICOInvestor07545 | IVC | | |
| 21 | VIC010004 | 3 | VICOInvestor03657 | IVC | | |
| 22 | VIC010004 | 3 | VIC0Investor03328 | IVC | | |
| 23 | VIC010004 | 3 | VICOInvestor03640 | BVC | | |
| 24 | VIC010005 | 1 | VICOInvestor00731 | IVC | | |
| 25 | VIC010007 | 1 | VICOInvestor00699 | IVC | | |
| Vars: 5 of 55 Order: Modified Obs: 52.657 | | | | | | |

Final remarks

Extensions and improvements of VICO 2.0

- Double check of investor type information
- Information on other EU-28 countries
- Patent information
- Information on company's founders/management team
- Control group of non-VC backed companies

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