





CHALLENGES AND OPPORTUNITIES

Havva Uyar^{a,b*}, Ioannis Karvelas^a, Clare Sullivan^b, Stamatia Rizou^a, Spyros Fountas^b

^a Research and Development Department, SingularLogic, Athens, Greece

^bDepartment of Natural Resources Development and Agricultural Engineering, Agricultural University of Athens, Athens, Greece

* Corresponding author. Email: <u>huyar@singularlogic.eu</u>

The adoption of digital technologies in agriculture can enhance productivity, sustainability, and resilience. This study explored the challenges and opportunities for farmers using data-driven solutions through a PESTLE analysis conducted with 46 agristakeholders. Key findings highlighted the need for cohesive policies, innovative business models, and educational initiatives. Challenges include political and regulatory barriers, high costs, technical knowledge requirements, and trust issues in data security. Opportunities lie in technological advancements like IoT and blockchain, requiring robust data governance. Recommendations focus on fostering digital transformation through targeted support and inclusive strategies for all farmers, particularly smallholders.

INTRODUCTION

- Challenges for farmers: Climate change, low commodity prices, environmental degradation, limited resource access.
- Smart agriculture: Revolutionizing traditional farming with advanced technologies (cloud computing, remote sensing, big data analytics, IoT).
- Benefits: Enhanced productivity, sustainability, and resilience.
- Focus: Unique challenges and opportunities for farmers, including smallholders, often overlooked in smart farming research.
- Objective: Evaluate barriers and opportunities through a <u>PESTLE</u> analysis based on insights from an online workshop with diverse agri-stakeholders.
- Goal: Provide guidance for policymakers, industry leaders, and stakeholders to support digital transformation in agriculture.

METHODOLOGY

- Participants: 46 participants from various agri-stakeholder groups (agricultural professionals, researchers, data scientists, policymakers, farmers, educators, agribusiness representatives, students).
- Workshop platform: Conducted online using Microsoft Teams with an integrated Miro Board.
- Workshop design:
 - Brainstorming session: Focused on PESTLE analysis
 - o Interactive activities: Participants provided real-time feedback and suggestions.
- Data analysis: Thematic analysis to identify common themes within each PESTLE category by workshop results enriched by sate-of-the-art literature review.
- Outcome: Synthesized key themes for a coherent PESTLE analysis.

RESULTS: PESTLE ANALYSIS



POLITICAL

- Governmental Initiatives and Support
- Incentives and Benefits for Adoption
- Cross-Border and National Regulatory Frameworks for Agri-data
- Regulatory Challenges and Implementation
- Trust and Protection
- Data ownership and Control
- **Public-Private Cooperation**
- Digital Infrastructure Investment

ECONOMIC

- Market Analysis and Financial Viability
- High Costs/Long Amortization Periods
- Ineffective Business Models
- R&D Support / Grants / Incentives
- Economic value of data as an asset
- Aggregated Data/Tech-Sharing benefit
- Impact of Education and Age
- Market and Skill Barriers
- Market Power Concerns
- Lack of Small Farmer-Centric Models



SOCIAL

- Education and Awareness
- Demographic and Generational Factors
- Rural and Infrastructure Issues
- Privacy and Trust Concerns
- Skepticism towards Digital Advice
- Undefined Roles for Data Intermediaries
- Justice, Equity, and Fairness
- Urban-Rural Disparities, Digital Divide
- Trust in Peer Recommendations more than the trust for technological advice



TECHNOLOGICAL

- Technological Disparities
- Data Integration and Utilisation
- **Automation and Efficiency**
- Advanced Analytics/Actionable insights
- Data Security and Privacy
- Connectivity and Interoperability
- Compliance and Usability
- Technological Disparities
- Inadequate Data Infrastructure
- Digital Knowledge Gap



LEGAL

- Regulatory Compliance
- Data Standards and Protocols
- Intellectual Property and Patents
- Standardized Data Sharing Contracts
- Harmonized Data Privacy Laws
- Open Source Environments
- Legal Clarity and Adaptation
- Incentives and Barriers
- Context-Dependent Data Value
- Trust-Reinforcing Frameworks



ENVIRONMENTAL

- Sustainability and Conservation
- **Energy Efficiency** Resource Efficiency
- Carbon Footprint
- Climate Adaptation and Resilience
- **Electronic Waste Management**
- Preservation of Local Knowledge **Environmental Stewardship**
- Food System Traceability
- Enhanced Ecological benefits

CONCLUSION

- Cohesive policies and targeted education are essential.
- Innovative business models can make technology accessible.
- Investment in rural broadband and digital literacy is crucial.
- Robust data governance frameworks needed for trust and security.
- Tailored measures for smallholder farmers to overcome barriers.
- Emphasis on environmental sustainability alongside digital advancements.

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