





#### About me





### Today

#### Researcher engagement:

- Why it matters?
- How to do it?



### Who are you?

- Who is from an academic institution?
- Who is not from an academic institution?
- Who is involved in providing a service to researchers?



The primary users (customers) of the data support services at research institutions are researchers (data creators)



If service providers wish to develop useful services, they need to talk to their customers: what are the problems are trying to solve?

What happens with companies which develop products that are not appealing to their customers?



Why would busy researchers use your services?

What problems are you solving for them and how are you doing this?



Engagement is key in order to understand the needs and problems.

And to know how to "sell" the solution.



# How to engage with researchers?



# Engagement with researchers is not easy

The priority of service providers is to provide services.

The priority of researchers is to do research.

Talking is nobody's priority.



# There are different models: TU Delft

Subject-specific Data Steward at every Faculty

















Customised, dedicated support for any data-questions



# There are different models: University of Cambridge

#### Data Champions Search



#### Ulla Sovio, PhD

Senior Research Associate
Department of Obstetrics & Gynaecology

#### Areas Of Expertise:

Medical statistics, Epidemiology, pregnancy research, Data Analysis, longitudinal modelling, prediction modelling, survival analysis, biomarkers, Stata

- Contact Information
- Biography



#### Qi Guo, PhD

Career Development Fellow Department of Public Health and Primary Care

#### Areas Of Expertise:

Epidemiology, Genomics, Statistical analysis

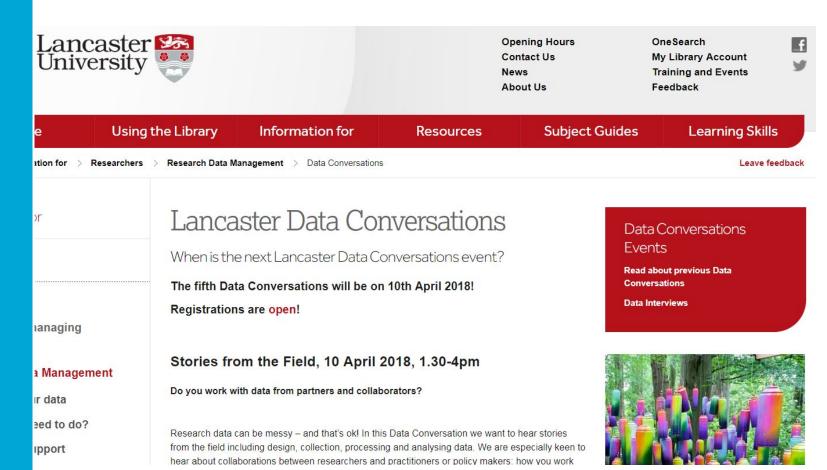
- ▶ Contact Information
- Biography

#### **Craig Peacock**

IT Manager



# There are different models: Lancaster University





### Today's discussion

- What do people do to engage with researchers?
- What works? What doesn't work?
- What are the strategies?
  - Are there differences?
  - Pros and cons? Value for money?
  - Suitability for different institutional settings?

