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Abbreviations and Acronyms

| Acronym | Description | |
|--------------|--|--|
| BDVA | Big Data Value Association | |
| CIRED | International Conference on Electricity Distribution | |
| DOI | Digital Object Identifier | |
| EBDVF | European Big Data Value Forum | |
| EC | European Commission | |
| ESCO | Energy Service Companies | |
| EUSEW | European Sustainable Energy Week | |
| EU | European Union | |
| EV | Electric Vehicle | |
| GA | General Assembly | |
| GAg | Grant Agreement | |
| ICOT | International Conference on Orange Technologies | |
| IEEE | Institute of Electrical and Electronics Engineers | |
| IT | Information Technologies | |
| KPI | Key Performance Indicator | |
| LCA | Life Cycle Analysis | |
| ToC | Table of Content | |
| WP | Work Package | |
| WPL | Work Package Leader | |



1 Executive summary

BD4OPEM will develop new innovative services to improve the monitoring, operation & maintenance and planning of electrical distribution grids. These services will be available to target audiences looking foran Open Innovation Marketplace.

Dissemination and communication assume a key function in the deployment of research and innovation actions, accompanying the full life cycle of the project and beyond.

After 47 months since the start of the project, this deliverable is complementary to previous deliverables within the scope of WP8 dissemination and communication. This deliverable has been developed to highlight the main deployment with dissemination and communication activities during the scope of the project.

Along with the documented findings, it also assesses the implementations and puts forward main lessons learnt, which can be utilized in future projects.

The actions carried out were strategic, relevant to the project's goals, and effectively executed. Throughout the implementation, the consortium demonstrated adaptability to the project's lifecycle and various contextual challenges, including the unexpected COVID-19 pandemic. These actions successfully addressed two main objectives:

- Increasing the project's visibility, including its developments and outcomes, among relevant stakeholders through traditional knowledge dissemination methods.
- Fostering favourable conditions for knowledge about the BD4OPEM platform by engaging relevant stakeholders, thereby preparing the ground for future utilization of the project's results.
- The dissemination and communication efforts were a collaborative endeavour involving all consortium organizations. Their proactive contributions played a crucial role in achieving the established objectives.



2 Introduction

2.1 Document overview

This deliverable is structured in 5 parts:

- an introductory part referencing the background of the deliverable and briefly presenting the main achievements and implementations.
- a section outlining the practical implementations related to organizational and communication aspects in various areas such as events, publications, communitybuilding initiatives, promotional materials, and more.
- a section addressing the monitoring of performance indicators pertaining to the actions.
- a section presenting lessons learnt and conclusions.

2.2 Scope

This document constitutes the fifth in a series of four deliverables related to the BD4OPEM project's dissemination strategy. It primarily follows the previous deliverables Deliverable 8.1 Dissemination and Communication Strategy[1] which outlined the procedures for the consortium and Deliverable 8.2 Website and Social media strategy[2] which defined the scope and aim for fostering awareness of the BD4OPEM Project on social media to relevant stakeholders. The other previous two are Deliverable 8.3 Project videos first release [3] and Deliverable 8.4 Project Video Final Release[4].

The primary objectives of this deliverable are two:

- To document the activities carried out during the project's duration.
- To evaluate the implemented strategies and document the lessons learned during this period.

2.3 Main highlights of the implementation

- 1. Successfully performed dissemination actions that extended the communicative reach of the BD4OPEM project to a vast range of stakeholders throughout the duration of the project.
- 2. 18 scientific contributions with articles, papers, and conference contributions.
- 3. 9 collaborations with BRIDGE[5] projects which strengthen the initiative and fostered knowledge sharing and collaborations.
- 4. 12 produced videos that highlighted the key concepts of the BD4OPEM project and interviews from pilot sites and service developers to showcase the importance of the project.
- 5. Close to 100 different dissemination and communication activities.



3 Implementation of Dissemination and Communication Plan

The dissemination and engagement of stakeholders has been a priority from the inception of the project. The requirements of the dissemination and communication strategy were produced through workshops and input from the project partners.

The implementation of the strategy has been monitored through monthly meetings and documentation in the BD4OPEM repository to ensure that all KPIs and the goals of the strategy were achieved during the project.

3.1 Design brief and graphical identity

The BD4OPEM project developed a design brief to serve as a roadmap, clarifying project objectives, expectations, and constraints. The design brief was also meant to foster effective and coherent communication for all partners when engaging stakeholders in dissemination and communication activities.

The BD4OPEM graphical identity established a visual representation of the project brand to enhance recognition and build trust in the minds of customers and stakeholders.

Following are examples of the design brief and graphical identity:









Figure 1. Graphical Identity Example 1





Figure 2. Graphical Identity Example 2



FONTS

ABCDEFGHIJKLMNOPQRSTUVWXYZÅÄÖ ABCDEFGHIJKLMOPQRSTUVWXYZÅÄÖ 0123456789!"#€%&/()=?

Primary headline font for web & print Bigger headlines (18 px and bigger) Download it at fonts.google.com

Bebas Neue regular

ABCDEFGHIJKLMNOPQRSTVW XYZÅÄÖ abcdefghijklmopqrstuvwxyzåäö 0123456789!"#€%&/()=?

Body text font for web Download it at fonts.google.com

Open Sans regular

Figure 3. Graphical Identity Example 3



- EXAMPLES ON HOW TO WORK WITH IMAGES
 colour image in profile colour
 graphics on black and white image in profile colour





Figure 4. Graphical Identity Example 4

3.2 Identified key stakeholders

To ensure effective communication done by BD4OPEM partners and result oriented, the project identified key stakeholders through workshops. This happened in order to ensure tailored messaging that was in line with the needs and concerns of those who are influenced or impacted by the project. These stakeholders were:

| Stakeholders | Description | | | | |
|-----------------------------|---|--|--|--|--|
| Technology providers | Companies (especially small and medium sized enterprises) engineering and realizing software and/or hardware for integration. | | | | |
| Service providers | Creating awareness of the open marketplace and promoting technology and knowledge transfer. | | | | |
| Policy makers | Supporting a shift towards sustainable policy processes and products in the energy sector and providing financial incentives to realize this. | | | | |
| End-users | Creating useful and usable tools and services to meet the needs and expectations of this target group. | | | | |
| Energy clusters | Promoting technology and knowledge transfer between the project and similar relevant clusters (i.e., BRIDGE initiative[5]). | | | | |
| Potential clients/customers | Raising awareness about the Open Marketplace to encourage usage (targeted business modelling). | | | | |



| Stakeholders | Description | | |
|--|--|--|--|
| Certification and Standardization bodies | Collaborating with certification and standardization bodies to ensure the smooth transfer to new technology found in the open Marketplace. | | |
| General Public | Creating awareness of the Open Marketplace platform and how it contributes to their everyday life to their benefit. | | |
| ESCOs - Energy Service Companies | Raising awareness of business modelling to provide an effective delivery mechanism to maximize energy efficiency resources. | | |
| Environment authorities | Impacting on climate change and new clean energy production strategies. | | |
| Academia | Providing input for new areas of research and competencies. | | |
| Prosumers | Creating awareness of the Open Marketplace and how it can contribute and benefit their everyday life. | | |

Table 1. Key Stakeholders

3.3 Communication Activities summary

The BD4OPEM consortium made significant contributions to nearly one hundred dissemination initiatives aimed at advancing the BD4OPEM project. These activities encompassed a wide range of formats, including participation in conferences, exhibitions, newsletters, and articles. As such, we provide a consolidated overview of the cumulative participation in these diverse outreaches in Table 2.

| Communication Activities summary | | | | |
|---|--------|--|--|--|
| Туре | Number | | | |
| Participation in conferences, exhibitions and workshops | 26 | | | |
| Social media and website promotion | 20 | | | |
| Participation in BRDIGE related activities | 19 | | | |
| Video promotions | 12 | | | |
| Articles in national and international media | 10 | | | |
| Newsletters | 6 | | | |
| Local Meetings presenting the Project | 5 | | | |

Table 2. Communication activities summary

3.4 Conferences and exhibitions

The BD4OPEM partners participated and attended specifically the following Conferences and Exhibitions promoting the BD4OPEM project to key identified stakeholders.

| No. | Event | Туре | Partner | Date | Place |
|-----|---------------------------------------|------------|---------|----------------|---------------|
| 1 | 2021 IEEE PowerTech Madrid | Conference | UPC | 2021-07- 30 | Online |
| 2 | European Big Data Value Forum 2021 | Conference | AOTS | 2021-11- 29 | Ljubljana, SI |



| No. | Event | Туре | Partner | Date | Place |
|-----|--|------------|---|----------------|----------------------------|
| 3 | BDVA DATA Week 2021 | Conference | SUST | 2021-11- 29 | Online |
| 4 | E-World - Energy and Water | Exhibition | UPC | 2022-05- 23 | Essen, DE |
| 5 | BDVA DATA Week 2022 | Conference | SUST / UPC / ATOS | 2022-05- 24 | Napels, ITA, AND Online |
| 6 | 2nd building digital twin international congress | Conference | UPC | 2022-05- 26 | Online |
| 7 | CIRED International Conference on Electricity Distribution | Conference | UPC | 2022-06- 02 | Porto, PORT |
| 8 | Innogrid 2022 | Conference | SUST | 2022-06- 14 | Hybrid/Brussels, BE |
| 9 | Power Summit 2022 | Exhibition | SUST | 2022-06- 15 | Brussels, BE |
| 10 | Innogrid 2022 | Conference | SUST | 2022-06- 29 | Online |
| 11 | European Conference on Machine Learning and Principles and Practice of Knowledge Discovery in Databases | Conference | UPC | 2022-09- 19 | Grenoble, FR |
| 12 | European Sustainable Energy Week (EUSEW) 2022 | Conference | WEP | 2022-09- 26 | Brussels, BE |
| 13 | European Research and Innovation Days 2022 | Conference | SUST, WEP | 2022-09- 28 | Online |
| 14 | Smart City World Congress | Exhibition | SUST | 2022-11- 15 | Barcelona, ES |
| 15 | European Big Data Value Forum (EBDVF 2022) | Exhibition | SUST | 2022-11- 21 | Prague, CZ |
| 16 | Enlit Europe 2022 | Exhibition | ATOS: TBC, YES: ODT, SUST, UPC, EyPESA | 2022-11- 29 | Frankfurt, GE |
| 17 | Towards Digitalisation of Active Distribution Grids with Mònica Aragüés Peñalba | Conference | UPC | 2023-02- 08 | Online |
| 18 | Energy Data Spaces and Statistics. | Conference | Estabanell | 2023-03- 09 | Brussels, BE |



| No. | Event | Туре | Partner | Date | Place |
|-----|--|------------|---------------------------------|----------------|--------------------|
| 19 | ELFACK | Exhibition | SUST | 2023-05- 09 | Gothenburg, SWE |
| 20 | 16th Conference of Slovenian power system experts CIGRE-CIRED | Conference | Celje | 2023-05- 16 | Bled, SI |
| 21 | CIRED Rome | Conference | Celje, ODT | 2023-06- 12 | Rome, IT |
| 22 | SMARTER E Europe | Exhibition | UPC | 2023-06- 14 | Munich, DE |
| 23 | ENLIT Europe 2023 | Exhibition | ATOS, ODT, UPC, EyPESA | 2023-11- 28 | Paris, FR |

Table 3. Conferences and exhibitions

3.5 Presentations

BD4OPEM Partners performed the following presentations at conferences and exhibitions promoting the project and the importance of big energy data and its potential to accelerate the green transition.

| Number | Event | When | What |
|--------|--|----------------|--|
| 1 | 2021 IEEE PowerTech Madrid | 2021- 06-27 | Invited speaker to Special session "Digitalization Technologies" |
| 2 | European Big Data Value Forum 2021 | 2021- 11-29 | Participation in the Big Data value forum; Ljubljana (Slovenia), mentioning BD4OPEM during the presentation |
| 3 | Guest lecture at Melbourne University | 2023- 02-20 | THE ROLE OF DATA DRIVEN MODELS IN OPTIMAL ENERGY MANAGEMENT OF MICROGRIDS AND ENERGY COMMUNITIES:The BD4OPEM project |
| 4 | Presentation of BD4OPEM | 2023- 03-09 | Presentation of BD4OPEM in a conference regarding data spaces for energy |
| 5 | Presentation of BD4OPEM | 2023- 05-25 | Pitched BD4OPEM to key energy grid stakeholders |
| 6 | Presentation of papers | 2023- 06-12 | Presentation of 3 posters at the CIRED conference including BD4OPEM papers |
| 7 | IEEE BDA Tutorial Series: Big Data & Analytics for Power Systems | 2023- 06-29 | Presentation of BD4OPEM |
| 8 | Presentation at BDVA | 2023- 06-13 | BD40PEM Presentation |



| Number | Event | When | What |
|--------|---------------|----------------|---|
| 9 | ENLIT Podcast | 2023- 11-24 | ENLIT Eurozone Podcast interview with BD40PEM Coordinator |

Table 4. Presentations

3.6 Other Activities

3.6.1 Newsletters

The dissemination strategy additionally encompassed the utilization of newsletters as a means to chronicle the evolution and advancement throughout the development of the innovative services and the BD4OPEM marketplace. These newsletters served as a platform for reflection on key insights, as well as for enhancing the prominence of the pilot sites and the presentation of the project's outcomes.

| No. | Newsletter |
|-----|------------|
| 1 | Summer '21 |
| 2 | Winter '21 |
| 3 | Summer '22 |
| 4 | Winter '22 |
| 5 | Summer '23 |

Table 5. BD4OPEM newsletters

The following figures show a curated selection of screenshot examples from the newsletters:





COLLABORATION WITH EU H2020 PROJECTS - FLEXIGRID AND INTERPRETER

Together with the Horizon 2020 project Flexigrid BD4OPEM organized a webinar about how to forecast and manage energy surplus and congestion. During the technical dialogue on forecasting tools, researchers and developers me to discuss methodologies, libraries, and data.



BD4OPEM also arranged with the Horizon project Interpreter on non-technical losses including researchers and developers to meet and discuss the way each project is working with this topic.

Figure 5. Newsletter Summer 2022



2ND BUILDING DIGITAL TWIN INTERNATIONAL CONGRESS

International Congress, which is dedicated to Digital Twins. "BD4OPEM H2020: a step forward towards grid digital twins" was explained by Mònica Aragüés Peñalba.



DATA WEEK & POWER SUMMIT 2022

Global demand for electricity is increasing and energy systems have moved from an analog to an interconnected real-time digital world. Huge amounts of data, mostly unused or underused, are available, offering great potential to develop exciting new services.

The scope of BD4OPEM is to develop 18 new innovative solutions to improve the planning, monitoring, operation, and maintenance of electrical distribution grids. Our approach is to make these services available from a cloud-based open innovation marketplace, which makes us unique among similar projects.

About the events

Figure 6. Newsletter Winter 22





MEET THE PEOPLE BEHIND OUR PILOT SITES!

We are proud to present the people behind our pilot sites and how they are working within BD4OPEM and what impact they see that unlocking the potential of big data in the energy system can bring to create a more sustainable future!



Figure 7. Newsletter Winter 22



BD40PEM MARKETPLACE VIDEO

We are glad that this newsletter has three demo videos to demonstrate the functionality of the BD4OPEM Marketplace!

Amit Eytan

Demo Video 1:

Data contracting: Access to the BD4OPEM Marketplace to search and contract a new data set. The demo video shows an example scenario of a user, namely a Data user, accessing the marketplace to search for a new data set to contract, and the process of contracting it from the point of view of the Marketplace, the Data user, and the Data provider.



Figure 8. Summer 2023

3.6.2 Collaborations with BRIDGE and BRIDGE projects

The BD4OPEM project has conscientiously engaged in collaborative efforts, offering support to both the BDRIGE initiative, as well as related BRIDGE projects and other pertinent clusters. This collaboration aims to facilitate the exchange of knowledge and experiences, contributing to the ongoing advancement of the field of big energy data and smart energy systems research and innovation.

| No. | What | Collaborative partner/platform | Partner |
|-----|--|--------------------------------|---|
| 1 | Participating BRIDGE Working Group Regulations. | BRIDGE | UPC |
| 2 | Participating in BRIDGE Working Group Data Management. | BRIDGE | ICOM |
| 3 | Co-leading task in BRIDGE Working Group Business Models. | BRIDGE | SUST |
| 4 | Joint closed technical discussion. | SYNERGY | BD4OPEM and SYNERGY service developers. |
| 5 | Discussion panel during BRIDGE GA on stakeholder engagement. | BD4NRGY, BRIDGE | All partners |
| 6 | Joint final event | SYNERGY | All partners. |



| No. | What | Collaborative partner/platform | Partner |
|-----|--|--------------------------------|---------|
| 7 | Co-leading working group SOLUTIONS FOR UTILITIES AND ENERGY COMMUNITIES within Flexcommunity | Flexcommunity | ICOM |
| 8 | Joint panel discussion during BRIDGE GA on interoperability and data exchange to support the digitalisation of smart energy systems. | SYNERGY, PLATOON, OPEN-DEI | UPC |
| 9 | Webinar on How to forecast energy surplus and congestions and how to manage it | Flexigrid, INTERPRETER | UPC |

Table 6. List of Clusters and Initiative Collaborations

3.6.3 Joint Final Event with SYNERGY

A final event of BD4OPEM and SYNERGY projects was held at Universitat Politècnica de Catalunya under the topic "Big Data solutions for energy". The sister project shareds the main achievements, challenges and lessons learnt and showing many convergences.

After an Introduction from Stefano Bertolo and Riku Leppänen (European Commission, DG CONNECT) and the general overview of BD4OPEM and SYNERGY, from its project coordinators Monica Aragüés Peñalba, (CITCEA-UPC) and Ugo Stecchi (ETRA), respectively, 4 timely topics were addressed:

"The future of the value of big data for the green transition for the energy sector", by Ramon Gallart Fernández (Estabanell) and Panagiotis Kontogiorgos (Φυσικό Αἑριο Ελληνική Εταιρεία Ενέργειας).

"The challenges and opportunities of utilizing big data in developing energy services", by Sara Barja Martínez (CITCEA-UPC) and Sergi Grau Dalmau (ETRA).

"How big data marketplaces for energy can accelerate the green energy transition", by Ioanna Katidioti (Intracom Telecom) and Gregorio Fernández Aznar (CIRCE - Centro Tecnológico).

"Leveraging Big Data Spaces for the acceleration of the green transition in the energy grid", by Silvia Castellvi (International Data Spaces Association (IDSA) and Sonia Jimenez Moreno Jiménez (International Data Spaces Association (IDSA).

The event was closed with a round table enabling interesting discussions, moderated by Andreas Sumper.



3.6.4 Press releases

As a component of the communication and dissemination strategy, the issuance of press releases has served as a complementary tool, with active participation from various project partners. These press releases have played a role in amplifying the project's outreach and impact. They have facilitated the dissemination of the purpose of the project and progression to a broader audience, including stakeholders, industry, researchers, and professionals. This joint effort in press release dissemination underscores the project's ambition to transparent communication and effective knowledge sharing within the realm of big energy data and smart energy systems research and innovation.

| Who | When | What | Link |
|-----|-----------------------------|---|---|
| UPC | 2020-02-24 | Press release published on the 'UPC' website (www.upc.edu) | https://www.upc.edu/es/sala- de-prensa/noticias/big-data-e- inteligencia-artificial-para-el- nuevo-sistema-electrico |
| UPC | 202-02-24 | Press release published on the 'CIT' website as a newsletter (www.cit.upc.edu) | https://cit.upc.edu/es/bd4opem |
| UPC | 2020-02-27 | Press release published on 'La razón' website (www.innovadores.larazon.e s) | https://innovadores.larazon.es/ es/big-data-e-inteligencia- artificial-para-gestionar-las- redes-electricas/ |
| UPC | 2020-03- 066 | Press release published on the 'Enertic' website (www.enertic.org) | https://enertic.org/big-data-e- inteligencia-artificial-para-el- nuevo-sistema-electrico/ |
| UPC | 2020-02- 2727/2/202 0 | Press release published on 'Gencat' website http://exteriors.gencat.cat/ca/inici/ | http://exteriors.gencat.cat/ca/a mbits- dactuacio/afers_exteriors/ue/fo ns_europeus/detalls/noticia/202 00227_bd4opem |
| UPC | 2020-06-05 | Press release published in enerTIC | https://enertic.org/soluciones- de-inteligencia-artificial-para- smart-grids/ |

Table 7. List of Press Releases

3.7 Social Media

3.7.1 Social Media Strategy

In order to maximize the efforts on social media, a strategy was formed in Deliverable 8.2 "Website and Social media strategy" [2] that outlined a number of goals for the dissemination and communication work on social media. They were:

- The overall strategic approach is two-fold: to share news and events from BD4OPEM and to share knowledge within the field in general.
- Generate traffic to BD4OPEM's website.
- Increase BD4OPEM's social media presence and visibility.
- Connect with existing and potential target audiences.



- Keep project partners and those closest informed and engaged.
- Open the door for collaboration and communication with future service & energy providers.
- Create awareness about the Open Innovation Marketplace.
- Demonstrate leadership within Big Data and Open Energy Market issues in order to promote technology and knowledge transfer.

The strategy was also to automate processes and the project employed Hootsuite[6] as the main tool to achieve this. Hootsuite enables automated and scheduled posting across several social media platforms at the same time.

LinkedIn, Twitter and Facebook were chosen as the main social media platforms along with a YouTube account as a repository for videos, but the YouTube account was not considered as a primary platform to promote to drive traffic to or from.

- LinkedIn [8]
- Twitter[9]
- Facebook[10]
- YouTube[11]
- A number of due diligence points were agreed upon among the partners on behaviour on social media and contents posted and provided from project partners:
- BD4OPEM will maintain all content in English. All content that comes from or via BD4OPEM will be in English (however, partners are encouraged to spread social media input from the project in local languages to engage local target audiences).
- All partners are encouraged to participate actively on social media. Whenever a
 post is made that relates to the projects focus areas, partners should always use
 the hashtag #BD4OPEM, in order for the Communication & Dissemination team to
 repost/retweet it from the BD4OPEM accounts.
- Updates on BD4OPEM's events/reports/latest news will be posted in all channels, in order for connections to stay up-to-date.
- All posts with the hashtag #BD4OPEM should respect and consider inclusiveness regarding differences in ethnicity, gender, age, national origin, disability, sexual orientation, education, and religion.
- No offensive comments (misogynist, racist, homophobic, or hateful towards any group or person).
- Gender-neutral language.
- Share multiple voices and perspectives.
- Use diverse stock photos and icons.
- Choose emojis wisely.

3.7.2 Follower and posts Statistics

To assess the effectiveness of the communication executed across the three distinct social media platforms, it was determined that continuous monitoring of followers and statistics guided the social media endeavours. This approach involved pivoting messages and content to maximize project exposure.



3.7.2.1 Followers

Below is an analysis of the number and different types of followers, and benchmarks with other related Horizon 2020 funded big energy data projects. Data regarding the type of followers is only available on LinkedIn and therefore there are no available data from Facebook or Twitter.

| Social media type | Number of Followers |
|-------------------|---------------------|
| LinkedIn | 883* |
| Twitter | 279 |
| Facebook | 11 |
| Total | 1173 |

Table 8. Number of followers social media

* In November 2023, LinkedIn implemented a policy of removing inactive accounts, a process also reflected in Figure 9. Prior to this deletion, the recorded number of followers was 883, which subsequently decreased to 797 post-deletion. For the purpose of this analysis, the initial figure of 883 followers has been selected. This decision is based on the rationale that the higher figure more accurately represents the total follower count over the entire duration of the project. To stay consistent, we opt to display and analyse the pre-deletion numbers, with post-deletion in brackets.

Reviewing (Table 9) the top 3 of the benchmarks (a standard or point of reference against which things may be compared) list both PLATOON and INTERCONNECT provide open calls for funding, which by nature attracts followers through economic incentives. INTEGRIDY is more similar to the BD4OPEM project by nature as a pure Horizon funded energy project. Without access to their data to compare, it is hard to draw any further conclusions as to why the INTEGRIDY project have double the number of followers across their platforms.

| Benchmark with other EU projects | | | | |
|----------------------------------|-------------|---------|----------|-------|
| Project | LinkedIn | Twitter | Facebook | Total |
| PLATOON | 1972 (1942) | 1174 | - | 3146 |
| INTEGRIDY | 726 (-) | 840 | 465 | 2031 |
| INTERCONNECT | 1354 (1506) | 394 | 290 | 2038 |
| BD40PEM | 883 (797) | 279 | 11 | 1173 |
| INTERFACE | 480 (475) | 558 | - | 1038 |
| COORDINET | 742 (742) | 112 | - | 854 |
| MERLON | 286 (281) | 473 | 39 | 798 |
| SYNERGY | 405 (438) | 431 | 53 | 889 |
| FlexiGrid | 889 (904) | 138 | 5 | 1032 |
| RENAISSANCE | 400 (401) | 302 | - | 702 |

Table 9. List of Benchmarking with other EU Projects



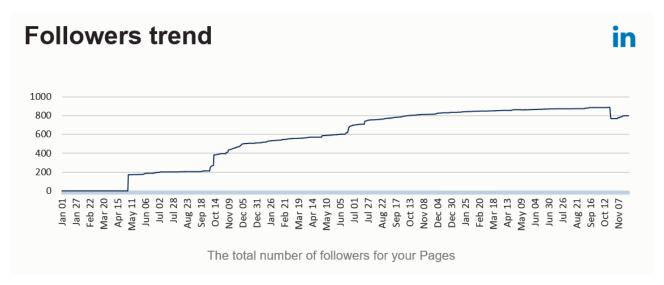


Figure 9. Social Media Followers Trend (LinkedIn)

Figure 9 shows the progression of the number of followers on LinkedIn during the progression of the project, with a steady increase year by year until the end of the analysed period (Nov. 27th, 2023). As previously mentioned, LinkedIn deleted inactive accounts during November 2023 which is reflected in the graph. During the progression of the BD4OPEM, meticulous examination was done of the composition of its attracted followers, primarily leveraging data available exclusively on LinkedIn. It is essential to acknowledge that the quantity of followers on a social media platform may present a misleading metric if the majority of these followers do not align with the project's identified key stakeholders. The project may have a large number of followers or aspire to receive double or triple the current amount, however, if the followers themselves are not relevant to the scope and goals of the project it is a misleading metric. The quality of the type of followers is as, if not more important as the number of followers.



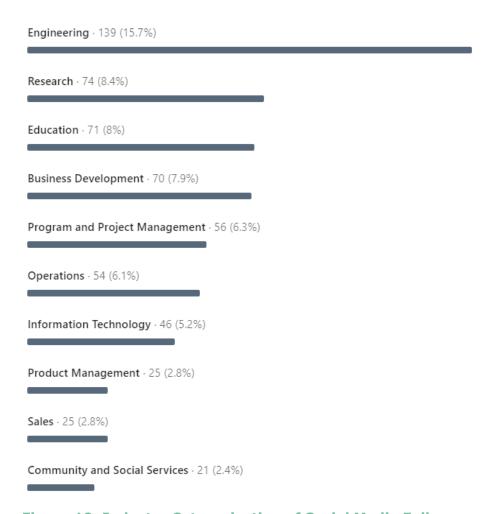


Figure 10. Industry Categorization of Social Media Followers

Figure 9Figure 10 demonstrates the breakdown of the type of industry that the LinkedIn followers have categorized themselves as, with a clear majority related to engineering, research and education. Given the nature of the project this is not surprising and to be expected. This confirms that the social media activities are reaching the stakeholders active within the sphere of engineering and research.

| LinkedIn position type | | |
|------------------------|-----------|--|
| Seniority | Followers | |
| Senior | 268 (272) | |
| Entry | 258 (256) | |
| Director | 58 (57) | |
| Manager | 50 (51) | |
| CXO | 25 (25) | |
| Training | 21 (28) | |
| Owner | 15 (19) | |
| VP | 13 (15) | |
| Partner | 7 (6) | |
| Unpaid | 3 (3) | |



Table 10. List of Position type of Social Media Followers

Table 10 shows a breakdown on the seniority of the followers, with an equal split between senior and entry level positions, followed by director and managerial. This is especially interesting. Senior staff, directors and managers have influence, mandate and resources that are relevant for further exploitation of the project results and as such, indicates that the BD4OPEM LinkedIn page is relevant to maintain post-project to promote the project partners exploitation activities.

| Industry type (top 15) | | | | |
|---|-----------|--|--|--|
| Industry | Followers | | | |
| Research Services | 107 (108) | | | |
| IT Services and IT Consulting | 67 (72) | | | |
| Higher Education | 61 (68) | | | |
| Utilities | 49 (56) | | | |
| Oil and Gas ¹ | 41 (40) | | | |
| Software Development | 34 (33) | | | |
| Government Administration | 25 (26) | | | |
| Renewable Energy Semiconductor Manufacturing | 22 (9) | | | |
| Business Consulting and Services | 17 (14) | | | |
| Environmental Services | 17 (14) | | | |
| Motor Vehicle Manufacturing | 16 (21) | | | |
| Appliances, Electrical, and Electronics Manufacturing | 15 (18) | | | |
| Industrial Machinery Manufacturing | 14 (13) | | | |
| Solar Electric Power Generation | 12 (12) | | | |

Table 11. List of Industry Type Social Media Followers

Table 11 showcases the industry type the followers have assigned to themselves on LinkedIn. It gives us an indication that the BD4OPEM communication have reached the correct type of stakeholders, with relevant representation of research, information technology, utilities, energy, and government administration.

3.7.2.2 Posts

Below is an analysis of posts generated and disseminated across the three social media platforms (re-posts not included). The data was collected from the Hootsuite platform, which only track posts made on through its own platform. However, it is also important to recognize that our project partners posted project updates directly on the BD4OPEM LinkedIn page. Unfortunately, it's difficult to count these extra posts accurately. Our

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¹ On LinkedIn, there is currently no specific option available for selecting "Renewable Energy" as sector or industry. Instead, the available choice is "Oil and Gas." Consequently, it remains uncertain whether individuals who align with the renewable energy sector have opted for "Oil and Gas" due to the absence of a more suitable alternative or for other reasons.

It may be inferred that the communication activities and strategy of the BD4OPEM project were effectively executed, given that a substantial proportion of its followers align with the identified stakeholders.



best estimate is that there are around 50 to 70 of these additional posts. Given this, we limit the data presented to that which is available from Hootsuite.



Figure 11. Number of Social Media Posts*

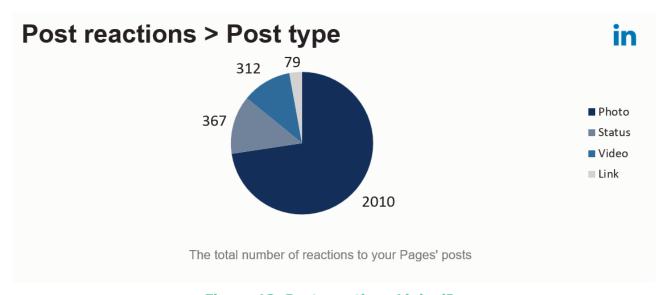


Figure 12. Post reactions LinkedIn



Page & profile impressions across networks



83K impressions

The number of times any content from or about your Pages or accounts was displayed on a person's screen on Facebook, Instagram, and LinkedIn. Content includes posts, check-ins, ads, feed stories, and more.

Customize the tile to compare the results for each social network

Figure 13. Post Impressions social media Page

Page & profile reach across networks



46K

The number of people who have seen any content from or about your Pages or accounts on Facebook, Instagram, and LinkedIn. Content can include posts, posts to your Pages, Page like ads, mentions of your Pages, and check-ins into your places. Customize the tile to compare the results for each social network

Figure 14. Social Media Reach



Post impressions across networks



88K impressions

The number of times posts on your Facebook, Instagram, LinkedIn, Twitter, and TikTok Pages or accounts appeared on someone's screen. Customize the tile to compare the results for each social network

Figure 15. Reactions and Impressions Social Media Posts

3.7.2.3 Engagement

The Post Engagement Rate in the context of social media refers to the percentage of total interactions a single post receives relative to the overall number of followers on the page or profile. It's an indicator of the extent to which followers interact with the content shared on a social media platform. Typically, a greater Post Engagement Rate signals a stronger connection and engagement level of followers with the content. According to Hootsuite[7] the average engagement rate for technology related content on LinkedIn is 1.72%. In the following figures we can see that the project has had a substantially higher engagement rate than average technology related posts.

Post engagement rate

26.59%

engagement rate

The average engagement rate for all your posts, calculated as the sum of engagement rates for each post divided by the number of posts. The engagement rate for a post is calculated as the number of people who liked, commented, shared, or performed any type of click on the post, as a percentage of the number of people who saw it

Figure 16. Social Media engagement rate



3.8 Promotion Materials

The BD4OPEM Project produced both printed material and video material in order to showcase the project during exhibitions, conferences and online audiences as a part of stakeholder engagement and outreach.

3.8.1 Printed materials

Staying in line with the communication strategy the BD4OPEM project developed printable brochure and a poster to be used during conferences and exhibitions.



Figure 17. Printed Materials Example 1





Figure 18. Printed Material Example 2



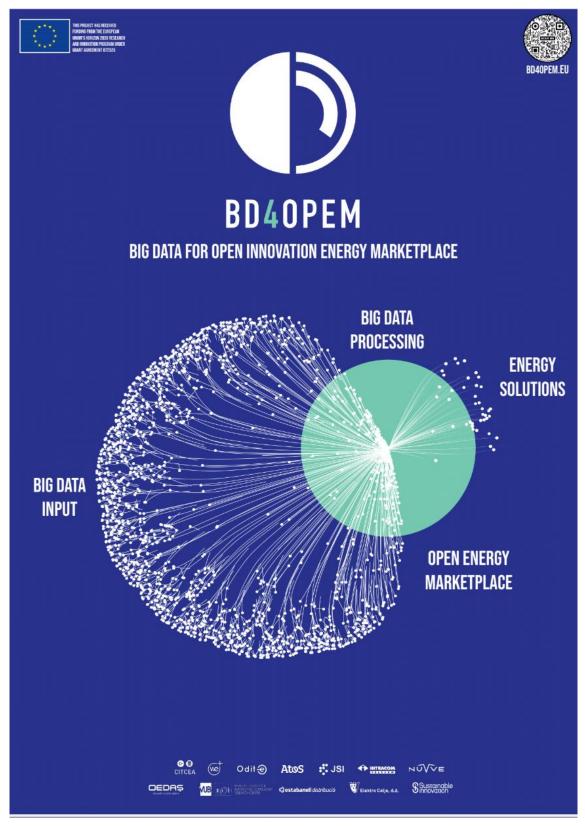


Figure 19. Printed Material Example 3

3.8.2 Videos

Throughout the course of the BD4OPEM project, a series of videos has been crafted to effectively illustrate the transformative potential inherent in the project's innovative



services and the BD4OPEM marketplace. Originally, the project had planned for the creation of two videos; however, the insights gleaned from WP8 led to the recognition of additional video material possibilities.

Numerous interviews were conducted with pilot sites representatives. These interviews were edited into a cohesive video format. Subsequently, these videos underwent a polishing process in post-production, resulting in high-quality separate interviews per pilot site representative.

The primary objective of the interview videos was to illuminate the personal viewpoints associated with the BD4OPEM project. These interviews aimed to underscore that the BD4OPEM project transcends mere technical dimensions; rather, it is a venture steered by passionate individuals who are genuinely committed to making substantive contributions toward advancing innovative services and solutions for the energy grid. This dedication is rooted in a collective aspiration to expedite the transition to a greener energy landscape, thereby combating the pressing issue of climate change.

These video assets have proven to be invaluable tools for enhancing the project's visibility and outreach to a wider audience across various social media platforms.

| No. | Video description | Link |
|-----|---|--|
| 1. | Project Description video: "This is BD4OPEM" | https://youtu.be/Aot18oI1L- w?si=sFQ0SoII4QV5xxiq |
| 2. | Project Description video: "How it works" | https://youtu.be/Xx0CyP-5iUI?si=- Zua0B79MHMUlror |
| 3. | Project interview compilation video: "How big data can impact the energy grid for a sustainable future – pilot site perspectives" | https://youtu.be/egaOrI7xCzg?si=lhZ5NzYp9lK p1d8t |
| 4. | Interview video: Vrije Universiteit Brussel, Thierry Coosemans | https://youtu.be/pF0d_D7ArNk?si=9NhgZV9A5eeS1aWA |
| 5. | Interview video: Vrije Universiteit Brussel, Theo Aslanides | https://youtu.be/kvuLe9ARwlw?si=- O2IGc1_Uc-BKsLw |
| 6. | Interview video: Oedas, Ali Fuat Büyük | https://youtu.be/nPnB0EujNdU?si=VCkz7yHD-ytg2PNL |
| 7. | Interview video: Oedas, Ibrahim Tastan | https://youtu.be/-Azru- MBYw0?si=IwPVtqa2nZc2EbzA |
| 8. | Interview video: Elektro Celje, Kristijan Kozelj | https://youtu.be/L890I8hwMUc?si=vVFX9TcR2 u5PEV3F |
| 9. | Interview video: Elektro Celje, Leon Marusa | https://youtu.be/N1pyT0- ilYo?si=448Z06ebVHZXmtci |
| 10. | Interview video: Estabanell, Jordi Jené | https://youtu.be/6I7sZ28bzSI?si=euIBK63zQ1 _y3iEF |
| 11. | Interview video: Estabanell, Lluis Canaves | https://youtu.be/JZ0b8EyHkr0?si=8hMsoNRhm VN2-OFA |
| 12. | Interview video: Monica Aragües Peñalba – BD4OPEM General Assembly | https://youtu.be/NGLkLjyXTpM?si=jsBdwHY8D 9BDWf-v |

Table 12. List of BD4OPEM Videos



Below are excerpts from the various videos:



Figure 20. Project Video Screenshot: "How it works"



Figure 21. Project Video Screenshot "This is BD4OPEM"





Figure 22. Interview Video Screenshot Thierry Coosemans



Figure 23. Interview Video Screenshot Ibrahim Tastan





Figure 24. Interview Video Screenshot Lluis Canaves

3.9 Website

3.9.1 Design development

In the development of website design principles for the project, inspiration was drawn from analogous websites. Collaboration with project stakeholders was instrumental in fostering alignment of objectives. Furthermore, a stakeholder analysis informed the formulation of meticulous design principles, prioritizing user-centricity and project congruence.

Following are excerpts from the inspirational material based on a number of branding key words: simple, data management, big data, AI, innovative, actionable, tech, energy, digital, engaging, business. An information site with good accessibility and usability characteristics.



Figure 25. Website Inspiration image 1



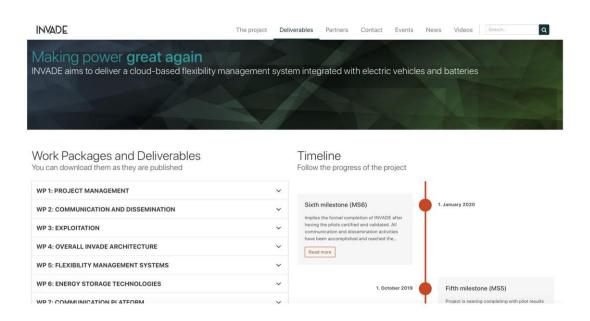


Figure 26. Website Inspiration Image 2

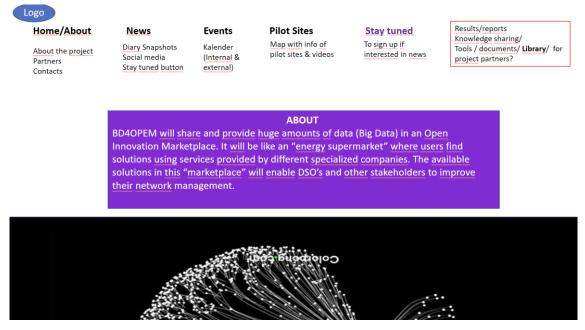


Figure 27. Website Inspiration image 3

The outcome comprised a minimalist yet highly effective, user-friendly design. This design prioritized essential components to effectively communicate the purpose, objectives, and evolution of the BD4OPEM project.

Following are excerpts from the final BD4OPEM.eu website:







BIG DATA FOR INNOVATIVE AND SUSTAINABLE ENERGY SOLUTIONS

Global demand for electricity is increasing and energy systems have moved from an analogue to an interconnected real-time digital world. Huge amounts of data, mostly unused or underused, are available, offering great potential to develop exciting new services.

BD4OPEM will develop products and services to improve the planning, monitoring, operation and maintenance of electrical distribution grids, all made available at an open innovation marketplace.

THE OPEN INNOVATION MARKETPLACE

BD4OPEM will create a seamless link between energy stakeholders and solutions developed. The Marketplace will ensure secure data flows between data providers and solution providers, resulting in new data-driven business models, enhanced asset management and consumer participation in energy balancing. Target user groups will be able to find relevant solutions provided by different specialized companies.

The process will be demonstrated at five pilot sites (Spain, Turkey, Slovenia, Belgium and Denmark), who provide the initial input data and who will also trial and validate the usefulness and the usability of the services being developed.

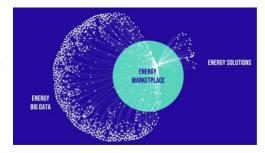
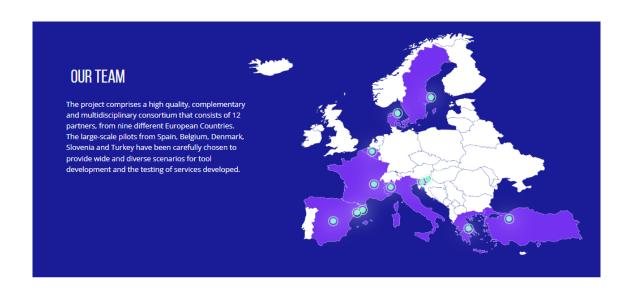


Figure 28. Website Front Page 1/2





WHAT'S NEW?



PROJECT PARTNERS



Figure 29. Website Front Page 2/2





PUBLICATIONS

| YEAR OF | TYPE OF PUBLICATION | TITLE OF PUBLICATION | AUTOR(S) | TITLE OF JOURNAL OR EQUIVALENT | DOI |
|-------------|---|---|---|--|--|
| PUBLICATION | TTPE OF PUBLICATION | TITLE UF PUBLICATION | AUTURISI | TITLE OF JOURNAL OR EQUIVALENT | UUI |
| 2023 | Journal | Voltage Congestion Monitoring Through Machine Learning. | Rémy Cleenwerck, Wouter Parys, Jan Desmet, Thierry Coosemans | CIRED 2023 Conference | |
| 023 | Journal | Operation And Planning Scheme For Active Distribution Networks. A BD40PEM Project Use Case: Spanish Pilot | Alejandro Hernandez-Matheus, Antonio Saldaña-Gonzalez, Rafaela Ribeiro, Mônica Aragues-Peñalba, Eduard Bullich- Massagué | CIRED 2023 Conference | |
| 023 | Journal | Distribution Planning Tool Using Flexible Strategies: Case Study In Spanish Pilot. | Antonio Saldaña-Gonzalez, Mônica Aragues-Peñaiba, Andreas Sumper, Ramón Gallart-Fernández, Lluís Cânaves- Naverro | CIRED 2023 Conference | |
| 023 | Journal | Non-Technical Losses Identification In Distribution Grids: A Hybrid Approach. | Marc Jené-Vinuesa, Mònica Aragues- Peñalba, Andreas Sumper | CIRED 2023 Conference | |
| 2023 | Journal | Precise PMU-Based Localization and Classification of Short- Circuit Faults in Power Distribution Systems | Denis Sodin, Miha Smolnikar, Urban Rudež, Andrej Čampa | IEEE Transactions on Power Delivery | doi.org/10.1109/TPWRD.2023.3268767 |
| 022 | Journal | Behavior segmentation of electricity consumption patterns: A cluster analytical approach | Ramanpreet Kaur, Dušan Gabrijelčič | Knowledge-Based Systems | doi.org/10.1016/j.knosys.2022.109236 |
| 022 | Publication in conference proceeding/workshop | Distribution Network Planning considering EV integration: Case Study in the Northwest of Turkey | Antonio Saldaña-Gonzalez, Mónica Aragués-Peñalba, Andreas Sumper, Ibrahim Can-Tasta, Ibrahim GAZIOĞLU | CIRED 2022 Conference | doi.org/10.1049/icp.2022.0853 |
| 022 | Publication in conference proceeding/workshop | Calculation of Aggregated Flexibility of EV Fleet: Case Study of Bornholm, Denmark | Rafaela Ribeiro, Massimiliano Garella, Eduard Büllich Massagué, Mónica Aragués-Peñalba | CIRED 2022 Conference | doi.org/10.1049/icp.2022.0848 |
| 022 | Journal | Artificial intelligence techniques for enabling Big Data services in distribution networks: A review | Sara Barja-Martinez: Mònica Aragüés- Peñalba: Íngrid Munné-Collado: Pau Lloret- Gallego: Eduard Bullich-Massagué; Roberto Villafafila-Robles | Renewable and Sustainable Energy Reviews | doi.org/10.1016/j.rser.2021.111459 |
| 021 | Publication in conference proceeding/workshop | BD40PEM H2020 project. The 4+1 View Model of Software Architecture for enabling Al-based services in distribution grids | Lourdes Gallego, Javier Valiño, Pau Lioret- Gallego, Mônica Aragüés-Peñalba, Alberto Gonzalez, Luc Richaud, Dušan Gabrijelčič, Amit Eytan, Valerio Gentile, Isidoros Kokos | CIRED 2021 Conference | doi.org/10.1049/icp.2021.1531 |
| 021 | Journal | Fault Detection In Photovoltaic Systems Using Machine Learning Algorithms: A Review | Ashvi Kumaradurai; Yuvaraja Teekaraman; Thierry Coosemans; Maarten Messagie | IEEE International Conference on Orange Technologies (ICOT) | 10.1109/ICOT51877.2020.9468768 |
| 020 | Publication in conference proceeding/workshop | A Novel Home Energy Management System Environmental-based with LCA Minimization | Sara Barja-Martinez; Ingrid Munné-Collado; Pau Lloret-Gallego; Mônica Aragüés- Peñalba; Roberto Villafafila-Robles | 2020 IEEE International Conference on Environment and Electrical Engineering and 2020 IEEE Industrial and Commercial Power Systems Europe (EEEIC / I&CPS Europe) | 10.1109/EEEIC/ICPSEurope49358.2020.916 |

Figure 30. Website Publication Page





Figure 31. Website Deliverables Page

3.10 Publications and scientific contributions

The BD4OPEM project has contributed to several peer-reviewed articles from the project partners during the project lifespan.

3.10.1 List of publications and contributions



| Date | Type of publication | Title | Author(s) | Title of journal of equivalent | DOI |
|------|---|---|---|--------------------------------|-----|
| 2023 | Abstract in conference proceeding/work shop | Environmental consequences of vehicle-to-grid for a future energy system: a case study of eastern Denmark | Dominik Huber, Maeva Lavigne Philippot, Maarten Messagie | Life Cycle Management 2023 | |
| 2023 | Journal | Self-Adaptive Ageing Models for Optimal Management and Planning of Assets in Microgrids | Thierry Coosemans, Wouter Parys, Cedric De Cauwer, Maitane Berecibar & Maarten Messagie | Future Energy | |
| 2023 | Journal | Voltage Congestion Monitoring Through Machine Learning. | Rémy Cleenwerck, Wouter Parys, Jan Desmet, Thierry Coosemans | | |
| 2023 | Journal | Operation And Planning Scheme For Active Distribution Networks. A BD4OPEM Project Use Case: Spanish Pilot | Alejandro Hernandez- Matheus, Antonio Saldaña-Gonzalez, Rafaela Ribeiro, Mònica Aragues-Peñalba, Eduard Bullich- Massagué | CIRED 2023 Conference | |



| Date | Type of publication | Title | Author(s) | Title of journal of equivalent | DOI |
|------|--|---|--|-------------------------------------|--|
| 2023 | Journal | Distribution Planning Tool Using Flexible Strategies: Case Study In Spanish Pilot. | Antonio Saldaña- Gonzalez, Mònica Aragues-Peñalba, Andreas Sumper, Ramón Gallart- Fernández, Lluís Cànaves-Navarro | CIRED 2023 Conference | |
| 2023 | Journal | Non-Technical Losses Identification In Distribution Grids: A Hybrid Approach. | Marc Jené-Vinuesa, Mònica Aragues- Peñalba, Andreas Sumper | CIRED 2023 Conference | |
| 2023 | Journal | Precise PMU-Based Localization and Classification of Short-Circuit Faults in Power Distribution Systems | Denis Sodin, Miha Smolnikar, Urban Rudež, Andrej Čampa | IEEE Transactions on Power Delivery | doi.org/10.1109/TP WRD.2023.3268767 |
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| 2022 | Publication in conference proceeding/work shop | Distribution Network Planning considering EV integration: Case Study in the Northwest of Turkey | Antonio Saldaña- Gonzalez, Mónica Aragués-Peñalba, Andreas Sumper, Ibrahim Can-Tasta, Ibrahim GAZIOĞLU | CIRED 2022 Conference | doi.org/10.1049/icp. 2022.0853 |



| Date | Type of publication | Title | Author(s) | Title of journal of equivalent | DOI |
|------|---|---|--|---|--|
| 2022 | Publication in conference proceeding/work shop | Calculation of Aggregated Flexibility of EV Fleet: Case Study of Bornholm, Denmark | Rafaela Ribeiro, Massimiliano Garella, Eduard Büllich Massagué, Mónica Aragués-Peñalba | CIRED 2022 Conference | doi.org/10.1049/icp. 2022.0848 |
| 2022 | Journal | Artificial intelligence techniques for enabling Big Data services in distribution networks: A review | Renewable and Sustainable Energy Reviews | Renewable and Sustainable Energy Reviews | doi.org/10.1016/j.rs er.2021.111459 |
| 2021 | Publication in conference proceeding/work shop | BD4OPEM H2020 project. The 4+1 View Model of Software Architecture for enabling AI-based services in distribution grids | Lourdes Gallego, Javier Valiño, Pau Lloret- Gallego, Mònica Aragüés-Peñalba, Alberto Gonzalez, Luc Richaud, Dušan Gabrijelčič, Amit Eytan, Valerio Gentile, Isidoros Kokos | CIRED 2021 Conference | doi.org/10.1049/icp. 2021.1531 |
| 2021 | Journal | Fault Detection In Photovoltaic Systems Using Machine Learning Algorithms: A Review | Ashvi Kumaradurai; Yuvaraja Teekaraman; Thierry Coosemans; Maarten Messagie | IEEE International Conference on Orange Technologies (ICOT) | 10.1109/ICOT51877. 2020.9468768 |



| Date | Type of publication | Title | Author(s) | Title of journal of equivalent | DOI |
|------|---|--|---|--|--|
| 2020 | Publication in conference proceeding/work shop | A Novel Home Energy Management System Environmental- based with LCA Minimization | Sara Barja-Martinez; Ingrid Munné-Collado; Pau Lloret-Gallego; Mònica Aragüés- Peñalba; Roberto Villafafila-Robles | 2020 IEEE International Conference on Environment and Electrical Engineering and 2020 IEEE Industrial and Commercial Power Systems Europe (EEEIC / I&CPS Europe) | 10.1109/EEEIC/ICPS Europe49358.2020.9 160619 |
| 2022 | Publication in conference proceeding/work shop | Calculation of Aggregated Flexibility of EV Fleet: Case Study of Bornholm, Denmark | Rafaela Ribeiro, Massimiliano Garella, Eduard Büllich Massagué, Mónica Aragués-Peñalba | CIRED 2022 Conference | doi.org/10.1049/icp. 2022.0848 |
| 2022 | Journal | Artificial intelligence techniques for enabling Big Data services in distribution networks: A review | Renewable and Sustainable Energy Reviews | Renewable and Sustainable Energy Reviews | doi.org/10.1016/j.rs er.2021.111459 |



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| 2021 | Publication in conference proceeding/work shop | BD4OPEM H2020 project. The 4+1 View Model of Software Architecture for enabling AI-based services in distribution grids | Lourdes Gallego, Javier Valiño, Pau Lloret- Gallego, Mònica Aragüés-Peñalba, Alberto Gonzalez, Luc Richaud, Dušan Gabrijelčič, Amit Eytan, Valerio Gentile, Isidoros Kokos | | doi.org/10.1049/icp. 2021.1531 |
| 2021 | Journal | Fault Detection In Photovoltaic Systems Using Machine Learning Algorithms: A Review | Ashvi Kumaradurai; Yuvaraja Teekaraman; Thierry Coosemans; Maarten Messagie | IEEE International Conference on Orange Technologies (ICOT) | 10.1109/ICOT51877. 2020.9468768 |

Table 13. List of Publications



4 KPIs

The BD4OPEM project, as outlined in its proposal, established specific Key Performance Indicators (KPIs) which were not only met, but exceeded.

| KPIs | Expected | Achieved |
|--|---------------------|----------|
| Pilot site Visits | 5 Pilot Site Visits | 4/7 |
| Conference - Launch Event + Final Conference | 2 Conferences | 2/2 |
| Project video | 3 Project Videos | 12/3 |
| Advisory Board | 4 Meetings | 4/4 |
| Attending Conferences | 6 Conferences | 9/6 |
| Attending Exhibitions/Trade Fairs | 6 Exhibitions | 6/6 |
| Newsletter | 6 Newsletters | 6/6 |
| Collaboration with H2020 Projects | 5 Projects | 5/5 |
| Press Releases | 7 Press releases | 7/7 |
| Scientific publication | 4 Publications | 8/4 |
| Demonstrating results via pilots' sites via national presentations | 12 Presentations | 12/12 |

Table 14. List of KPIs for Dissemination



5 Conclusions

The BD4OPEM project effectively realized its communication and dissemination objectives, effectively raising awareness of the project and advocating for the significance of leveraging big energy data as a catalyst for expediting the transition to environmentally sustainable practices and encouraging innovation within the energy grid.

The project acknowledges the significance of monitoring Key Performance Indicators that extend beyond mere social media follower counts. It emphasizes the importance of in-depth analysis of follower data to assess the resonance of the project's messaging among its designated key stakeholders. For future projects, it is advisable to shift away from the notion that a substantial overall follower count serves as a relevant indicator. Instead, projects should pinpoint key stakeholders and meticulously track the communication's reach within this specific audience, as well as the growth of followers within this target demographic.

Regarding video production, a diligent evaluation of the scope and appropriateness of projects in alignment with their targeted platforms is essential to ensure judicious allocation of time, resources, and effort. For instance, considerable production expenditures for videos primarily intended for social media dissemination may be more prudently invested in creating a greater quantity of shorter, cost-effective videos.

For intricate subjects like the energy grid, it is imperative to introduce the project's 'ambassadors' or key personnel, thereby humanizing the project and illustrating that, despite its intricacies, it profoundly impacts all individuals.

Pilot site visits have proven to be advantageous in enhancing the dissemination and communication efforts of the project. They have yielded profound insights into the motivations and incentives that drive the pilot sites' involvement in the BD4OPEM project, while also facilitating valuable interview opportunities. It also improves the understanding of how to approach external stakeholders and their needs.

Participating in exhibitions has proven to be pivotal for fostering face-to-face stakeholder engagement, as it serves to promote and substantiate the project's necessity. To this extent, it is advisable that, in the context of general exhibitions within pertinent domains for any project, the practice of setting up a booth be reconsidered. Instead, it is recommended that project participants attend these exhibitions and proactively engage with stakeholders by introducing themselves and presenting their projects directly. It is noteworthy that stakeholders who have set up booths at exhibitions have done so with the explicit intent of being approached by other interested parties.



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- [8] https://www.linkedin.com/company/bd4opem
- [9] https://www.twitter.com/Bd4Opem
- [10]https://www.facebook.com/BD4OPEM-110061023960848
- [11]https://www.youtube.com/@BDOPEMH





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